

# **BRITISH COLUMBIA LIQUOR DISTRIBUTION BRANCH**

# **Statements of Financial Information**

For the Fiscal Year Ended March 31, 2018



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# 1. Audited Financial Statements

Financial Statements of

# **BC LIQUOR DISTRIBUTION BRANCH**

For the year ended March 31, 2018

# MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

The financial statements of the British Columbia Liquor Distribution Branch have been prepared by management in accordance with International Financial Reporting Standards. Any financial information contained elsewhere in the annual report has been reviewed to ensure consistency with the financial statements.

Management is responsible for the integrity of the financial statements and has established systems of internal control to provide reasonable assurance that assets are safeguarded, transactions are properly authorized and financial records are properly maintained to facilitate the preparation of financial statements in a timely manner.

The Office of the Auditor General of British Columbia has performed an independent audit of the financial statements of the Liquor Distribution Branch. The Auditor's Report outlines the scope of this independent audit and expresses an opinion on the financial statements of the Liquor Distribution Branch.

R. Blain Lawson General Manager and Chief Executive Officer

Vancouver, British Columbia May 14, 2018

Roger M. Bissoondatt, CPA,CA,CMA Chief Financial Officer



# **INDEPENDENT AUDITOR'S REPORT**

To the Minister of Attorney General, Province of British Columbia

I have audited the accompanying financial statements of the British Columbia Liquor Distribution Branch, which comprise the statement of financial position as at March 31, 2018, and the statement of comprehensive income, statement of due to the Province of British Columbia, statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Canadian generally accepted auditing standards. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

In my view, the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

# **Opinion**

In my opinion, the financial statements present fairly, in all material respects, the financial position of the British Columbia Liquor Distribution Branch as at March 31, 2018, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Victoria, British Columbia May 15, 2018 Russ Jones, FCPA, FCA Deputy Auditor General



Statement of Comprehensive Income (in thousands of dollars)

For the years ended March 31, 2018 with comparative information for 2017

|                                     | Note  | 2018         | 2017         |
|-------------------------------------|-------|--------------|--------------|
| Revenue                             | 4     | \$ 3,498,007 | \$ 3,331,532 |
| Cost of sales                       | e.    | (2,030,641)  | (1,921,582)  |
| Gross Profit                        |       | 1,467,366    | 1,409,950    |
| Expenses:                           |       |              |              |
| Administration                      | 5, 14 | (353,381)    | (331,990)    |
| Marketing                           | 5     | (5,269)      | (5,150)      |
| Transportation                      | 5     | (1,397)      | (1,339)      |
|                                     |       | (360,047)    | (338,479)    |
| Net operating income                |       | 1,107,319    | 1,071,471    |
| Other income                        |       | 12,238       | 11,775       |
| Net income and comprehensive income |       | \$ 1,119,557 | \$ 1,083,246 |

The accompanying notes are an integral part of these financial statements.

Statement of Due to the Province of British Columbia (in thousands of dollars)

For the years ended March 31, 2018 with comparative information for 2017

|  | Note | 2018        | 2017        |
|--|------|-------------|-------------|
| Balance beginning of year                        |      | \$ (28,510) | \$ (12,434) |
| Net income and comprehensive income              |      | (1,119,557) | (1,083,246) |
| Net payments to the Province of British Columbia | 12   | 1,093,192   | 1,067,170   |
| Balance end of year                              |      | \$ (54,875) | \$ (28,510) |

The accompanying notes are an integral part of these financial statements.

Statement of Financial Position (in thousands of dollars)

For the years ended March 31, 2018 with comparative information for 2017

|  | Note       | 2018          |    | 2017    |
|--|------------|---------------|----|---------|
| Assets                                   |            |               |    |         |
| Current:                                 |            |               |    |         |
| Cash                                     |            | \$<br>29,294  | \$ | 23,671  |
| Accounts receivable                      | 6          | 18,350        |    | 8,784   |
| Prepaid expenses                         | 7          | 11,568        |    | 7,594   |
| Inventories                              | 8          | 121,940       |    | 112,357 |
| 20 R                                     |            | 181,152       | -  | 152,406 |
| Non-current assets:                      |            |               |    |         |
| Prepaid expenses                         | 7          | 1,524         |    | 759     |
| Intangible assets                        | 9          | 40,425        |    | 32,697  |
| Property and equipment                   | 10         | 68,551        |    | 47,788  |
|  |            | 110,500       |    | 81,244  |
| Total assets                             |            | \$<br>291,652 | \$ | 233,650 |
| Liabilities                              |            |               |    |         |
| Current:                                 |            |               |    |         |
| Accounts payable and accrued liabilities | 11, 14, 15 | \$<br>203,657 | \$ | 174,566 |
| Due to Province of British Columbia      | 12         | 54,875        |    | 28,510  |
|  |            | 258,532       |    | 203,076 |
| Non-current liabilities:                 |            |               |    |         |
| Other long-term liabilities              | 13, 14, 15 | <br>33,120    |    | 30,574  |
|  |            | 33,120        |    | 30,574  |
| Total liabilities                        |            | \$<br>291,652 | \$ | 233,650 |

The accompanying notes are an integral part of these financial statements.

Approved for issue on May 14, 2018 by:

R. Blain Lawson General Manager and Chief Executive Officer

Roger M. Bissoondatt, CPA, CA, CMA Chief Financial Officer

Statement of Cash flows (in thousands of dollars)

For the years ended March 31, 2018 with comparative information for 2017

| ·····  | Notes | 2018         | 2017         |
|--|-------|--------------|--------------|
| Cash provided by (used in):                      |       |              |              |
| Operating:                                       |       |              |              |
| Net income and comprehensive income              |       | \$ 1,119,557 | \$ 1,083,246 |
| Items not involving cash:                        |       |              |              |
| Depreciation and amortization                    |       | 18,696       | 14,815       |
| Loss on retirement/disposal of property          |       |              |              |
| and equipment                                    |       | 504          | 330          |
| Rent and lease amortization                      |       | 1,093        | 372          |
| Accrued employee benefits                        |       | 1,453        | 2,011        |
| Change in non-cash operating working capital:    |       |              |              |
| Long term assets                                 |       | (765)        | 1,096        |
| Working capital                                  |       | 5,968        | (2,009)      |
|  |       | 1,146,506    | 1,099,861    |
| Investing:                                       |       |              |              |
| Acquisition of property and equipment            | 10    | (34,025)     | (11,478)     |
| Acquisition of intangible assets                 | 9     | (13,695)     | (15,258)     |
| Proceeds from disposal of property and equipmen  | t     | 29           | 26           |
|  |       | (47,691)     | (26,710)     |
| Financing:                                       |       |              |              |
| Net payments to the Province of British Columbia | 12    | (1,093,192)  | (1,067,170)  |
|  |       | (1,093,192)  | (1,067,170)  |
| Increase in cash                                 |       | 5,623        | 5,981        |
| Cash, beginning of year                          |       | 23,671       | 17,690       |
| Cash, end of year                                |       | \$ 29,294    | \$ 23,671    |

The accompanying notes are an integral part of these financial statements.

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Notes to the Financial Statements (Tabular amounts in thousands of dollars)

For the year ended March 31, 2018

# 1. Description of operations

The British Columbia Liquor Distribution Branch ("the LDB") is one of two branches of the Province of British Columbia ("the Province") responsible for the beverage alcohol industry in British Columbia and reports to the Ministry of the Attorney General.

The LDB obtains its authority for operation from the British Columbia Liquor Distribution Act ("the Act"). As stated in Section 2 of the Act, the LDB has the exclusive right to purchase liquor for resale and reuse in the Province in accordance with the provisions of the Importation of Intoxicating Liquors Act (Canada).

The LDB is reported in the public accounts on a modified equity basis, in a manner similar to a commercial Crown corporation. The LDB does not reflect any equity on its balance sheet as all net income is returned to the Province of British Columbia.

The LDB is exempt from Canadian federal and British Columbia provincial income taxes.

### 2. Basis of accounting

(a) Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS").

(b) Basis of measurement

The financial statements have been prepared on the historical cost basis. The accounts have been prepared on a going concern basis.

(c) Functional and presentation currency

These financial statements are presented in Canadian dollars, which is the LDB's functional currency. All financial information has been rounded to the nearest thousand.

(d) Use of estimates and judgments

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results could differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Notes to the Financial Statements (Tabular amounts in thousands of dollars)

For the year ended March 31, 2018

### 2. Basis of accounting (continued)

(d) Use of estimates and judgments (continued)

In determining and applying accounting policies, judgment is often required where the choice of specific policy, assumption or account estimate to be followed could materially affect the reported results or net position of the LDB, should it later be determined that a different choice would be more appropriate.

Management considers the following to be areas of significant judgment and estimation for the LDB due to greater complexity and/or being particularly subject to the exercise of judgment:

(i) Property and equipment and intangible assets

The determination of the useful economic life and residual values of property and equipment and intangible assets is subject to management estimation. The LDB regularly reviews all of its depreciation and amortization rates and residual values to take account of any changes in circumstances, and any changes that could affect prospective depreciation and amortization charges and asset carrying values.

(ii) Employee benefits – Retiring allowances

Employees who are eligible to retire and receive pension benefits under the Public Service Pension Plan are granted full vacation entitlement for the final calendar year of service. The LDB recognizes a liability and an expense for retiring allowances when benefits are earned and not when these benefits are paid. These obligations are valued by independent actuaries.

### 3. Significant accounting policies

The accounting policies below have been applied consistently to all periods presented in these financial statements, unless otherwise indicated.

(a) Foreign currency translation

The LDB in the normal course of business purchases product in foreign currency. Any foreign currency transactions are translated into Canadian dollars at the rate of exchange in effect at the transaction date. Any foreign currency denominated monetary assets and liabilities are stated using the prevailing rate of exchange at the date of the statement of financial position. The resulting foreign currency gains or losses are recognized on a net basis within administrative expenses in the statement of comprehensive income.

Notes to the Financial Statements (Tabular amounts in thousands of dollars)

For the year ended March 31, 2018

### 3. Significant accounting policies (continued)

### (b) Financial instruments

Financial assets are recognized when the LDB has rights or other access to economic benefits. Such assets consist of cash or a contractual right to receive cash or another financial asset. The LDB derecognizes a financial asset when the contractual rights to the cash flows from the asset have expired or have been transferred and all the risks and rewards of ownership are substantially transferred.

All of the LDB's financial assets are designated as loans and receivables and deposits. The LDB initially recognizes loans and receivables and deposits on the date that they originate.

Financial liabilities are recognized when there is an obligation to transfer benefits and that obligation is a contractual liability to deliver cash or another financial asset. Financial liabilities are derecognized when they are extinguished.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the LDB has a legal right to offset the amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

The LDB has the following categories of financial assets and financial liabilities:

# Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the LDB provides money, goods or services directly to a debtor with no intention of trading the receivable. They are included in current assets, except for maturities of greater than 12 months after the statement of financial position date which are classified as noncurrent assets. Loans and receivables are initially recognized at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and receivables are measured at amortized cost using the effective interest method, less any provision for impairment. Any resulting income or expense is recognized in the statement of comprehensive income. Loans and receivables include accounts receivable, cash on hand and bank deposits in transit.

Notes to the Financial Statements (Tabular amounts in thousands of dollars)

For the year ended March 31, 2018

### 3. Significant accounting policies (continued)

(b) Financial instruments (continued)

### Loans and receivables (continued)

(i) Accounts receivable

Accounts receivable are recognized initially at the invoice amount, which approximates the fair value.

A provision for impairment of trade receivables is established when there is objective evidence that the LDB will not be able to collect all amounts due according to the terms of the receivables. The carrying amount of accounts receivable is reduced through the use of an allowance account, and the amount of the loss is recognized in the statement of comprehensive income. The amount of the provision is the difference between the asset's carrying value and the present value of the estimated future cash flows discounted at the original effective interest rate. Subsequent recoveries of amounts previously written off are credited to other income.

(ii) Cash

Cash includes cash on hand and bank deposits in transit and bank overdrafts. Bank overdrafts, if any, are shown as bank indebtedness in current liabilities on the statement of financial position.

Financial liabilities held at amortized cost

Financial liabilities are initially recognized at fair value and subsequently measured at amortized cost using the effective interest method and include accounts payable, tenant improvement loans and bank indebtedness. Any resulting income or expense is recognized in the statement of comprehensive income.

(i) Accounts payable

Accounts payable are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the payment is due within one year or less and non-current liabilities if the payment is due more than one year from the statement of financial position date.

(ii) Bank indebtedness

Bank indebtedness, if any, is shown in current liabilities and included within cash and cash equivalents on the statement of cash flows as it forms an integral part of the LDB's cash management.

Notes to the Financial Statements (Tabular amounts in thousands of dollars)

For the year ended March 31, 2018

### 3. Significant accounting policies (continued)

(c) Property and equipment

Property and equipment are measured at historical cost less accumulated depreciation and accumulated impairment losses. Historical cost includes expenditures that are directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the LDB and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred. When parts of an item of property and equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

(i) Construction in process

Construction in process is carried at cost less any impairment loss. Cost includes professional fees, materials, direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, and the costs of dismantling and removing the items and restoring the site on which they are located. When these assets are ready for their intended use, they are transferred into the appropriate category. At this point, depreciation commences on the same basis as the other property and equipment.

(ii) Assets held under finance leases

Refer to note 3(f).

(d) Intangible assets

Where computer software is not an integral part of a related item of property and equipment, the software is capitalized as an intangible asset.

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring them into use. Direct costs associated with the production of identifiable and unique internally generated software products controlled by the LDB that will generate economic benefits exceeding costs beyond one year are capitalized. Direct costs include software development employment costs including those of contractors used. Where assets are under construction over a period of time, these costs are recorded in a construction in progress account until put into use.

Costs associated with maintaining computer software programs are recognized as an expense as incurred.

Notes to the Financial Statements (Tabular amounts in thousands of dollars)

For the year ended March 31, 2018

### 3. Significant accounting policies (continued)

(d) Intangible assets (continued)

Other development expenditures that do not meet these criteria are recognized as an expense as incurred. Development costs previously recognized as an expense are not recognized as an asset in a subsequent period.

Intangible assets acquired by the LDB that have finite lives are measured at cost less accumulated amortization and accumulated impairment losses.

(e) Depreciation and amortization of non-financial assets

No depreciation is provided on land or assets in the course of construction. Depreciation on other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

| Asset                                       | Rate   |
|---|--|
| Buildings                                   | 2.5 - 5% per annum   |
| Leasehold improvements                      | a minimum of 10% per annum or a rate<br>sufficient to amortize the cost over the<br>remaining life of the respective lease |
| Furniture, fixtures, vehicles and equipment | 10 - 25% per annum   |
| Information systems                         | 25% per annum  |
| Computer software development costs         | 25% per annum  |

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at each date of the statement of financial position.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognized in the statement of comprehensive income.

Notes to the Financial Statements (Tabular amounts in thousands of dollars)

For the year ended March 31, 2018

### 3. Significant accounting policies (continued)

(f) Leases

When assets are financed by leasing agreements that transfer substantially all of the risks and rewards of ownership to the LDB (finance leases), the assets are treated as if they had been purchased outright, and the corresponding liability to the leasing company is included as an obligation under finance leases. Finance leases are capitalized at the lease's commencement at the lower of the fair value of the leased property and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in other long-term payables and current payables, as appropriate. The interest element of the finance cost is charged to the statement of comprehensive income over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

The property and equipment acquired under finance leases are depreciated over the shorter of the useful life of the asset and the lease term.

All other leases are operating leases and the costs are recorded on a straight-line basis over the lease term. The value of any lease incentive received to take on an operating lease (for example, rent-free periods and tenant allowances) is recognized as deferred income and is recognized over the life of the lease.

(g) Inventories

The LDB's inventories are valued at the lower of cost and net realizable value. Inventories are determined on a weighted average cost basis. Cost of inventories comprises of cost of purchase to bring inventories to a LDB distribution centre and includes supplier invoiced value, freight, duties and taxes. Net realizable value represents the estimated selling price for inventories less the costs to sell.

(h) Impairment of assets

Assets that are subject to depreciation and amortization are reviewed at each statement of financial position date to determine whether there is any indication that assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent, if any, of the impairment loss. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (the "cash-generating unit"), which are based on the LDB's individual stores.

Notes to the Financial Statements (Tabular amounts in thousands of dollars)

For the year ended March 31, 2018

### 3. Significant accounting policies (continued)

(h) Impairment of assets (continued)

Non-financial assets that suffered an impairment loss are reviewed for possible reversal of the impairment at each reporting date. An impairment loss is reversed if there is an indication that there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized. This reversal would be recognized immediately in the statement of comprehensive income.

(i) Employee benefit plans

The LDB and its employees contribute to the Public Service Pension Plan in accordance with the Public Service Pension Plans Act. Defined contribution plan accounting is applied to the jointly trusteed pension plan because sufficient information is not available to apply defined benefit accounting. Accordingly, contributions are expensed as they become payable. Employees are also entitled to specific retirement benefits as provided for under collective agreements and terms of employment. These benefits are accounted for as an expense and a liability in the period incurred.

(j) Provisions

Provisions are recognized if, as a result of a past event, the LDB has a legal or constructive obligation upon which a reliable estimate can be made, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are calculated on a discounted basis where the effect is material to the original undiscounted provision. The carrying amount of the provision increases in each period to reflect the passage of time and the unwinding of the discount.

(k) Revenue recognition

Reported revenue represents the fair value of consideration received or receivable in exchange for goods and services provided to third parties in the course of ordinary activities.

Revenue is recognized when the risks and rewards of ownership are substantially transferred.

Revenue is stated net of discounts, commission, estimated returns and excludes provincial sales tax, federal goods and services tax, container recycling fees and container deposits.

Notes to the Financial Statements (Tabular amounts in thousands of dollars)

For the year ended March 31, 2018

# 3. Significant accounting policies (continued)

(l) Other income

Revenue that is ancillary to the sales of beverage alcohol is recognized as other income. Other income includes revenue from beverage container handling fees, border point collections and customs clearing administrative fees.

### (m)Recent accounting developments

<u>Standards and interpretations issued but not yet effective and not yet adopted by the</u> <u>LDB</u>

The following new IFRS standards, amendments and interpretations to existing standards have been published by the IASB and are relevant to the LDB. They are not yet effective and have not been early adopted.

(i) IFRS 9, 'Financial Instruments'

IFRS 9 (2014) introduces new requirements for the classification and measurement of financial assets. Under IFRS 9 (2014), financial assets are classified and measured based on the business model in which they are held and the characteristics of their contractual cash flows. The standard also introduces additional changes relating to financial liabilities; amends the impairment model by introducing a new 'expected credit loss' model for calculating impairment; and a new general hedge accounting standard which aligns hedge accounting more closely with risk management.

The standard is effective for accounting periods beginning on or after January 1, 2018 with early adoption permitted. Based on management's assessment, this standard is not expected to have a material impact.

(ii) IFRS 15, 'Revenue from Contracts with Customers'

The standard contains a single model that applies to contracts with customers and two approaches to recognising revenue: at a point in time or over time. The model features a contract-based five-step analysis of transactions to determine whether, how much and when revenue is recognized. New estimates and judgmental thresholds have been introduced, which may affect the amount and/or timing of revenue recognized.

The new standard is effective for annual periods beginning on or after January 1, 2018. Earlier application is permitted. IFRS 15 will replace IAS 11 Construction Contracts, IAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfer of Assets from Customers, and SIC 31 Revenue – Barter Transactions Involving Advertising Services.

Notes to the Financial Statements (Tabular amounts in thousands of dollars)

For the year ended March 31, 2018

### 3. Significant accounting policies (continued)

(m)Recent accounting developments (continued)

Standards and interpretations issued but not yet effective and not yet adopted by the LDB (continued)

(iii) IFRS 15, 'Revenue from Contracts with Customers' (continued)

The standard is effective for accounting periods beginning on or after January 1, 2018, with early adoption permitted. Based on management's assessment, this standard is not expected to have a material impact.

(iv) IFRS 16 'Leases'

This standard introduces a single lessee accounting model and requires a lessee to recognize assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. A lessee is required to recognize a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments.

The standard is effective for accounting periods beginning on or after January 1, 2019. Earlier application is permitted, but only in conjunction with IFRS 15. The LDB has not yet assessed the impact of the standard.

### 4. Sales

Total sales reported include sales to various customers including retail customers, licensed establishments, licensee retail stores and agency stores. These amounts do not include subsequent resale by hospitality establishments, licensee retail stores and agency stores.

|                        | 2018         | 2017         |
|------------------------|--------------|--------------|
| Retail customers       | \$ 1,463,045 | \$ 1,433,076 |
| Licensee retail stores | 1,097,773    | 1,027,230    |
| Hospitality customers  | 594,362      | 559,172      |
| Other customers        | 247,002      | 221,190      |
| Agency stores          | 95,825       | 90,864       |
| Total sales            | \$ 3,498,007 | \$ 3,331,532 |

Notes to the Financial Statements (Tabular amounts in thousands of dollars)

For the year ended March 31, 2018

# 5. Operating expenses

The LDB's operating expenses are comprised of:

|                               | <br>2018      | 2017          |
|-------------------------------|---------------|---------------|
| Administration costs          | \$<br>353,381 | \$<br>331,990 |
| Marketing                     | 5,269         | 5,150         |
| Transportation                | 1,397         | 1,339         |
|                               | 360,047       | 338,479       |
| Salaries, wages and benefits  | 203,776       | 194,938       |
| Rents                         | 52,547        | 46,494        |
| Bank charges                  | 30,334        | 29,747        |
| Other administrative expenses | 19,407        | 18,409        |
| Depreciation and amortization | 18,696        | 14,815        |
| Professional services         | 10,292        | 10,995        |
| Data processing               | 9,440         | 8,237         |
| Repairs and maintenance       | 6,193         | 5,754         |
| Marketing                     | 5,269         | 5,150         |
| Loss prevention               | 2,696         | 2,601         |
| Transportation                | 1,397         | 1,339         |
| Total operating expenses      | \$<br>360,047 | \$<br>338,479 |

# 6. Accounts receivable

|  | 2018                 | 2017                |
|--|----------------------|---------------------|
| Trade accounts receivable and other items<br>Provision for doubtful accounts | \$<br>18,404<br>(54) | \$<br>8,835<br>(51) |
| Accounts receivable and other items - net                                    | \$<br>18,350         | \$<br>8,784         |

Receivables past due but not impaired are \$0.3 million (2017 - \$0.4 million). During the year the LDB expensed \$nil (2017 - \$0.1 million) in bad debts expense.

Notes to the Financial Statements (Tabular amounts in thousands of dollars)

### For the year ended March 31, 2018

### 7. Prepaid expenses

Prepaid expenses include insurance, software maintenance, and wine futures for cash paid pertaining to wine to be received in subsequent periods. The LDB purchases select products up to three years in advance to secure future delivery of these products as part of its ongoing business practices. These products are normally purchased in foreign currency and are translated to Canadian dollars at the spot exchange rate in effect at the transaction date. At March 31, 2018, the LDB has recorded \$8.7 million (2017 - \$5.0 million) of prepaid wine futures for delivery in fiscal years 2019 to 2020.

|                             | <br>2018        | 2017  |
|-----------------------------|-----------------|-------|
| Non-refundable wine futures | \$<br>8,654 \$  | 5,027 |
| Other prepaid expenses      | 4,438           | 3,326 |
|                             | 13,092          | 8,353 |
| Less long term portion      | (1,524)         | (759) |
| Current portion             | \$<br>11,568 \$ | 7,594 |

### 8. Inventories

|  | 2018                   | <br>2017               |
|--|------------------------|------------------------|
| Store inventory<br>Warehouse inventory | \$<br>71,999<br>49,941 | \$<br>62,083<br>50,274 |
| Total inventory                        | \$<br>121,940          | \$<br>112,357          |

During the year, inventories that were recognized as cost of sales amounted to \$2.0 billion (2017 - \$1.9 billion).

Notes to the Financial Statements (Tabular amounts in thousands of dollars)

For the year ended March 31, 2018

# 9. Intangible assets

|                                      |    | Intangible | Cor | nstruction |    | _        |
|--------------------------------------|----|------------|-----|------------|----|----------|
|                                      |    | assets     | i   | n process  |    | Total    |
| March 31, 2017                       |    |            |     |            |    |          |
| Opening net book value               | \$ | 3,887      | \$  | 16,241     | \$ | 20,128   |
| Additions                            |    | 551        |     | 14,707     |    | 15,258   |
| CIP capitalization                   |    | 3,441      |     | (3,441)    |    | -        |
| Disposals (cost)                     |    | -          |     | (402)      |    | (402)    |
| Disposals (accumulated amortization) |    | 51         |     | -          |    | 51       |
| Amortization charge                  |    | (2,338)    |     | -          |    | (2,338)  |
|                                      | \$ | 5,592      | \$  | 27,105     | \$ | 32,697   |
| Cost                                 | \$ | 28,638     | \$  | 27,105     | \$ | 55,743   |
| Accumulated amortization             | Ψ  | (23,046)   | Ψ   |            | Ψ  | (23,046) |
| Net book value                       | \$ | 5,592      | \$  | 27,105     | \$ | 32,697   |
| March 31, 2018                       |    |            |     |            |    |          |
| Opening net book value               | \$ | 5,592      | \$  | 27,105     | \$ | 32,697   |
| Additions                            |    | 120        | -   | 13,575     | -  | 13,695   |
| CIP capitalization                   |    | 36,407     |     | (36,407)   |    | -        |
| Disposals (cost)                     |    | (14,068)   |     | -          |    | (14,068) |
| Disposals (accumulated amortization) |    | 14,068     |     | -          |    | 14,068   |
| Amortization charge                  |    | (5,967)    |     | -          |    | (5,967)  |
|                                      | \$ | 36,152     | \$  | 4,273      | \$ | 40,425   |
| Cost                                 | \$ | 51,097     | \$  | 4,273      | \$ | 55,370   |
| Accumulated amortization             | Ψ  | (14,945)   | Ψ   |            | Ψ  | (14,945) |
| Net book value                       | \$ | 36,152     | \$  | 4,273      | \$ | 40,425   |

| UTION BRANCH              |                               |
|---------------------------|-------------------------------|
| <b>BC LIQUOR DISTRIBU</b> | Motor to Discasiol Ototomouto |

Notes to Financial Statements (Tabular amounts in thousands of dollars)

For the year ended March 31, 2018

# 10. Property and equipment

|                                      |                |                         |              | Furniture              |             |              |                                       |
|--------------------------------------|----------------|-------------------------|--------------|------------------------|-------------|--------------|---------------------------------------|
|                                      | Land &<br>land | Buildings &<br>building | Leasehold    | fixtures<br>vchicles & | Information | Construction |                                       |
| .=                                   | improvements   |                         | improvements | equipment              | systems     | in process   | Total                                 |
| March 31, 2017                       |                |                         |              |                        |             |              |                                       |
| Opening net book value               | 642            | 683                     | 25.998       | 9.617                  | 8.032       | 3,820        | 48,702                                |
| Additions                            | I              | 158                     | 4            | 1,908                  | 1,704       | 7.704        | 11.478                                |
| CIP capitalization                   | '              | 6                       | 7,171        | 455                    | 1           | (7,635)      |                                       |
| Disposals (cost)                     | 1              |                         | 1            | (331)                  | (294)       | ` I          | (625)                                 |
| Disposals (accumulated depreciation) | I              |                         | ,            | 327                    | 293         | ı            | 620                                   |
| Depreciation charge                  | (2)            | (54)                    | (6,528)      | (3,302)                | (2,591)     | I            | (12,477)                              |
|                                      | 640            | 796                     | 26,645       | 8,674                  | 7,144       | 3,889        | 47,788                                |
| Cost                                 | 647            | 6,049                   | 84,557       | 45,332                 | 89,182      | 3,889        | 229,656                               |
| Accumulated depreciation             | (2)            | (5,253)                 | (57,912)     | (36,658)               | (82,038)    | ,            | (181,868)                             |
| Net book value                       | 640            | 796                     | 26,645       | 8,674                  | 7,144       | 3,889        | 47,788                                |
| March 31, 2018                       |                |                         |              |                        |             |              |                                       |
| Opening net book value               | 640            | 796                     | 26,645       | 8,674                  | 7,144       | 3,889        | 47,788                                |
| Assets reclassified                  | r              | (10)                    | (25)         | 35                     |             |              | •                                     |
| Additions                            |                | 104                     | 69           | 1,835                  | 1,457       | 30,560       | 34,025                                |
| CIP capitalization                   | 1              | I                       | 9,174        | 950                    | •           | (10,124)     | •                                     |
| Disposals (cost)                     | •              | •                       | (2,238)      | (2,415)                | (44,559)    | 10           | (49,212)                              |
| Disposals (accumulated depreciation) |                | •                       | 1,738        | 2,382                  | 44,559      | 2.00<br>2.   | 48,679                                |
| Depreciation charge                  | (2)            | (62)                    | (6535)       | (3,306)                | (2,824)     | a            | (12,729)                              |
|                                      | 638            | 828                     | 28,828       | 8,155                  | 5,777       | 24,325       | 68,551                                |
| Cost                                 | 647            | 6,143                   | 91,537       | 45,737                 | 46,080      | 24,325       | 214,469                               |
| Accumulated depreciation             | (6)            | (5,315)                 | (62,709)     | (37,582)               | (40,303)    | I            | (145,918)                             |
| Net book value                       | 638            | 828                     | 28,828       | 8,155                  | 5,777       | 24,325       | 68,551                                |
|                                      |                |                         | `            |                        | - 4 -       |              | · · · · · · · · · · · · · · · · · · · |

Notes to Financial Statements (Tabular amounts in thousands of dollars)

### For the year ended March 31, 2018

### 11. Accounts payable and accrued liabilities

|   | <br>2018      | 2017          |
|---|---------------|---------------|
| Trade payables  | \$<br>129,488 | \$<br>96,862  |
| Accrued liabilities                                     | 70,128        | 73,862        |
| Other payables  | 3,543         | 3,344         |
| Current portion of deferred lease liabilities (note 15) | 498           | 498           |
|   | \$<br>203,657 | \$<br>174,566 |

### 12. Due to Province of British Columbia

The LDB uses the Province's financial and banking systems to process and record its transactions. The amount due to the Province represents the accumulated net financial transactions with the Province. During the year, the total receipts from the Province were \$2.44 billion (2017 - \$2.41 billion) and the total payments to the Province were \$3.53 billion (2017 - \$3.48 billion).

### 13. Other long-term liabilities

The LDB's other long-term liabilities are comprised of:

|   | <br>2018     | 2017         |
|---|--------------|--------------|
| Retirement benefit obligation (note 14(b))                | \$<br>17,335 | \$<br>16,373 |
| WorkSafe BC claims accruals (note 14(c))                  | 11,000       | 10,700       |
| Long-term portion of deferred lease liabilities (note 15) | 3,088        | 1,994        |
| Other   | 1,697        | 1,507        |
|   | \$<br>33,120 | \$<br>30,574 |

# 14. Employees' benefit plans and other employment liabilities

(a) Public Service Pension Plan

The LDB and its employees contribute to the Public Service Pension Plan, a jointly trusteed pension plan. The Public Service Pension Board of Trustees, representing plan members and employers, is responsible for overseeing the management of the plan, including investment of the assets and administration of benefits. The plan is a multi-employer contributory pension plan. Basic pension benefits are based on a formula. The Plan has about 59,000 active plan members and approximately 46,000 retired plan members.

Notes to Financial Statements (Tabular amounts in thousands of dollars)

### For the year ended March 31, 2018

### 14. Employees' benefit plans and other employment liabilities (continued)

(a) Public Service Pension Plan (continued)

The latest actuarial valuation as at March 31, 2017, indicated a funding surplus of \$1.9 billion for basic pension benefits. The next valuation will be March 31, 2020, with results available in early 2021.

Employers participating in the plan record their pension expense as the amount of employer contributions made during the fiscal year (defined contribution pension plan accounting).

This is because the plan records accrued liabilities and accrued assets for the plan in aggregate, with the result that there is no consistent and reliable basis for allocating the obligation, assets and cost to individual employers participating in the plan. The total amount paid into this pension plan by the LDB for the year ended March 31, 2018 was \$12.8 million (2017 - \$12.2 million) for employer contributions which was recorded in administration expenses. At this time, LDB does not expect significant fluctuations in the future contributions to the plan.

(b) Retirement benefits

Employees are entitled to specific non-pension retirement benefits as provided for under collective agreements and terms of employment. The future liability for this obligation amounts to \$17.3 million (2017 - \$16.4 million), which represents future employees' retirement benefits outside of the Plan and is included in other long-term liabilities. The amount expensed in the current year was \$0.9 million (2017 - \$0.5 million).

(c) WorkSafe BC outstanding claims

The LDB self-funds worker's compensation claims. The LDB recognizes a liability and an expense for claims that are in progress at the year-end. This liability of \$11.0 million (2017 - \$10.7 million) is valued by independent actuaries.

### 15. Deferred lease liabilities

Deferred lease liabilities are as follows:

|  | <br>2018       | 2017  |
|--|----------------|-------|
| Deferred rent  | \$<br>3,586 \$ | 2,492 |
| Less current portion included in accounts<br>payable and accrued liabilities | (498)          | (498) |
| Long term portion  | \$<br>3,088 \$ | 1,994 |

Notes to Financial Statements (Tabular amounts in thousands of dollars)

### For the year ended March 31, 2018

### 16. Contractual commitments

(a) Leases

Future commitments for operating leases for LDB premises are as follows:

|   | 2018          | 2017          |
|---|---------------|---------------|
| Total future minimum rental payments under        |               |               |
| non-cancellable operating leases expiring:        |               |               |
| Not later than one year                           | \$<br>37,766  | \$<br>36,483  |
| Later than one year and not later than five years | 92,272        | 90,767        |
| Later than five years and not later than 25 years | 49,254        | 55,642        |
|   | \$<br>179,292 | \$<br>182,892 |

The LDB leases various stores, offices and warehouses under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights.

The minimum lease expenditures charged to the statement of comprehensive income during the year is \$39.7 million (2017 - \$35.2 million).

(b) BC Liquor Store fees

The LDB pays the Liquor Control and Licensing Branch an annual license fee based on the annual sales in each BC Liquor Store. The LDB paid \$0.4 million (2017 - \$0.4 million) for license fees during the year.

(c) Payroll processing

The LDB has an agreement with the BC Public Service Agency for payroll processing. The LDB paid \$1.0 million (2017 - \$0.9 million) for processing services. The agreement expires in November 2019.

Other contractual commitments have been disclosed elsewhere in the notes to the financial statements.

# 17. Contingent items

The LDB is the sole importer of beverage alcohol in the Province. The LDB, as the importer of record, has the future liability for customs duty on import beer of \$0.9 million (2017 - \$0.9 million) based upon the value of the agents' inventories at March 31, 2018.

The LDB is the defendant in legal actions and it is not expected that the ultimate outcome of these claims will have a material effect on the financial position of the LDB.

Notes to Financial Statements (Tabular amounts in thousands of dollars)

### For the year ended March 31, 2018

### 18. Capital management

The LDB does not retain any equity. Net income is returned to the Province. The LDB has no externally imposed capital requirements.

# **19. Related party transactions**

(a) Province of British Columbia

All transactions with the Province of BC and its ministries, agencies, and Crown corporations occurred in the normal course of business are at arm's length, which is representative of fair value, unless otherwise disclosed in these notes.

### (b) Key management compensation

The LDB's executive management committee is defined as key management. At March 31, 2018, there were 8 (2017 - 7) members on the executive committee.

|   | 2018              | 2017                     |
|---|-------------------|--------------------------|
| Salaries and short term benefits<br>Post-employment benefits<br>Fees for services | \$<br>1,071<br>78 | \$<br>1,066<br>79<br>207 |
|   | \$<br>1,149       | \$<br>1,352              |

Other related party transactions have been disclosed elsewhere in the notes to the financial statements.

# 20. Fair value of financial instruments:

The fair value of a financial instrument is the amount of consideration that could be agreed upon in an arm's-length transaction between knowledgeable, willing parties who are under no compulsion to act. In certain circumstances, however, the fair value may be based on other observable current market transactions in the same instrument, without modification or on a valuation technique using market-based inputs. The fair values of the LDB's assets and liabilities were determined as follows:

(a) Current assets and liabilities:

The carrying amounts for cash, accounts receivable, accounts payable and accrued liabilities and due to the Province of British Columbia approximate their fair values due to the short-term nature of these items.

(b) Non-current financial liabilities:

The value of the Public Service Pension Plan and Worksafe BC liability approximate their fair values based on independent actuarial valuation. Retirement benefits are calculated based on pensionable earnings and rates provided by the Public Service Agency which approximates the fair value of the liability (Note 14).

Notes to Financial Statements (Tabular amounts in thousands of dollars)

# For the year ended March 31, 2018

### **21. Financial risk factors**

The LDB is exposed to the following risks related to its financial assets and liabilities:

- Credit risk
- Liquidity risk
- Market risk

It is management's opinion that the LDB is not exposed to significant credit, liquidity or market risk arising from these instruments.

(a) Credit risk

Credit risk is the risk of financial loss to the LDB due to customer inability to pay for product or a counterparty to a financial instrument failing to meet its contractual obligations. The LDB's exposure to credit risk is related only to the value of accounts receivable in its normal course of business, and the LDB manages this risk by minimizing the amount of transactions which require recovery.

Credit risk is the risk of financial loss to the LDB arising from its cash held at financial institutions and the failure of a tenant or other party to meet its contractual obligations related to lease agreements, including future lease payments. See accounts receivable note 3(b) and 6 for further disclosure on credit risk.

As at March 31, 2018, the cash balances are held with a major Canadian bank and therefore not exposed to significant credit risk.

(b) Liquidity risk

Liquidity risk is the risk that the LDB will be unable to meet its financial obligations as they become due.

The LDB manages liquidity risk primarily by monitoring cash flows and by maintaining the ability to borrow funds through the Province.

(c) Market risk

Market risk is the risk that changes in the market prices, such as foreign exchange rates and interest rates, will affect the LDB's income or the value of its financial instruments.

While the majority of the LDB's transactions are in Canadian dollars, the LDB also transacts in Euros and US dollars. These transactions are in the normal course of business. The LDB's exposure to foreign currency risk could impact the accounts payable of the LDB. A 10% movement in the exchange rate between the Canadian dollar and the other currencies listed above would not have a material impact on the LDB.

The LDB currently does not hold any debt or equity securities and as such is not exposed to interest rate risk. As the LDB has no significant interest-bearing assets and liabilities, the LDB's income and operating cash flows are substantially independent of changes in market interest rates.

# 2. Schedule of Debts

B.C. Liquor Distribution Branch's long term debt is not secured by debt instruments nor is it covered by sinking funds or reserves.

Prepared under the Financial Information Regulation, Schedule 1, section 4.

# 3. Schedule of Guarantee and Indemnity Agreements

There were no guarantees or indemnities issued under the Guarantees and Indemnities Regulation during the fiscal year.

Prepared under the Financial Information Regulation, Schedule 1, section 5.

| Name            | Renumeration | Expenses | Total   |
|-----------------|--------------|----------|---------|
| Alexander, B.   | 110,408      | 3,285    | 113,693 |
| Anand, P.       | 105,661      | 130      | 105,791 |
| Andersen, S.    | 87,321       | 15       | 87,336  |
| Ansari, M.      | 122,911      | -        | 122,911 |
| Apolinario, F.  | 92,438       | 2,553    | 94,991  |
| Bains, R.       | 103,283      | 1,533    | 104,816 |
| Ballantyne, D.  | 85,924       | 651      | 86,575  |
| Batishchev, D.  | 90,117       | 2,610    | 92,727  |
| Bawa, D.        | 99,352       | 5,062    | 104,414 |
| Baxter, L.      | 76,582       | 9,550    | 86,132  |
| Belle, A.       | 82,911       | 682      | 83,593  |
| Bhatara, M.     | 83,436       | 137      | 83,573  |
| Bissoondatt, R. | 144,468      | 7,380    | 151,848 |
| Boe, C.         | 79,912       | 3,042    | 82,954  |
| Calvo, M.       | 84,930       | 454      | 85,384  |
| Campbell, C.    | 79,158       | 15,763   | 94,921  |
| Campbell, D.    | 93,777       | 144      | 93,921  |
| Cann, R.        | 91,515       | 432      | 91,947  |
| Castaneto, J.   | 100,297      | 4,832    | 105,129 |
| Cham, K.        | 78,438       | 1,360    | 79,798  |
| Chamberlain, J. | 77,755       | 1,495    | 79,250  |
| Chan, K.        | 91,830       | 236      | 92,066  |
| Cheema, A.      | 78,261       | 1,465    | 79,726  |
| Chen, B.        | 80,635       | 930      | 81,565  |
| Cheung, J.      | 92,386       | 4,021    | 96,407  |
| Cheung, L.      | 101,723      | 8,662    | 110,385 |
| Christensen, B. | 81,211       | 4,598    | 85,809  |
| Chu, E.         | 132,541      | 15       | 132,556 |
| Cooper, T.      | 141,174      | 6,242    | 147,416 |
| Coyle, R.       | 76,355       | 4,760    | 81,115  |
| Deng, W.        | 87,784       | 267      | 88,051  |
| Der, A.         | 81,190       | 3,278    | 84,468  |
| Dhaliwal, J.    | 75,392       | 646      | 76,038  |
| Dhatt, P.       | 79,728       | 1,777    | 81,505  |
| Docksteader, R. | 76,753       | 326      | 77,079  |
|                 | · ·          |          | -       |

| Name           | Renumeration | Expenses | Total   |
|----------------|--------------|----------|---------|
| d'Oliveira, D. | 75,068       | 423      | 75,491  |
| Dorval, K.     | 76,728       | -        | 76,728  |
| Dunkin, R.     | 75,314       | 620      | 75,934  |
| Estrera, M.    | 76,823       | 3,255    | 80,078  |
| Farley, D.     | 123,656      | 10,509   | 134,165 |
| Ferrara, R.    | 140,984      | 5,280    | 146,264 |
| Firman, G.     | 77,692       | 14,886   | 92,578  |
| Fisher, S.     | 106,831      | 7,598    | 114,429 |
| Fong, J.       | 92,132       | -        | 92,132  |
| Ford, D.       | 96,748       | 2,662    | 99,410  |
| Gerlock, K.    | 76,668       | 1,949    | 78,617  |
| Giesbrecht, K. | 94,048       | 7,233    | 101,281 |
| Gill, A.       | 92,749       | 862      | 93,611  |
| Gill, S.       | 84,421       | 3,648    | 88,069  |
| Goldbach, S.   | 77,075       | 35       | 77,110  |
| Groff, A.      | 85,242       | 175      | 85,417  |
| Haddadi, R.    | 81,752       | 12       | 81,764  |
| Hall, D.       | 75,838       | 2,795    | 78,633  |
| Haller, L.     | 107,410      | 18,737   | 126,147 |
| Hickson, W.    | 76,360       | 35       | 76,395  |
| Hill, T.       | 79,660       | -        | 79,660  |
| Ho, J.         | 112,980      | 693      | 113,673 |
| Huang, X.      | 77,367       | 35       | 77,402  |
| Huh, B.        | 86,277       | -        | 86,277  |
| lp, W.         | 109,261      | -        | 109,261 |
| Jain, S.       | 86,678       | 857      | 87,535  |
| Janson, P.     | 113,045      | 4,086    | 117,131 |
| Jayasekara, C. | 75,131       | 895      | 76,026  |
| Jeyaraj, B.    | 112,644      | 91       | 112,735 |
| Jing, J.       | 83,093       | 19       | 83,112  |
| Julius, G.     | 78,491       | 2,865    | 81,356  |
| Kakoske, M.    | 97,672       | 11,776   | 109,448 |
| Kang, B.       | 93,029       | 1,409    | 94,438  |
| Kapeluck, D.   | 90,610       | -        | 90,610  |
| Karim, A.      | 76,096       | 9,869    | 85,965  |
|                |              | -        |         |

| Name           | Renumeration | Expenses | Total   |
|----------------|--------------|----------|---------|
| Kelly, M.      | 83,434       | 2,435    | 85,869  |
| Khanna, V.     | 79,902       | 1,621    | 81,523  |
| Kho, P.        | 107,244      | 3,852    | 111,096 |
| Kok, R.        | 99,489       | -        | 99,489  |
| Koo, S.        | 79,872       | 120      | 79,992  |
| Kuromi, G.     | 94,680       | 1,395    | 96,075  |
| Lagumbay, C.   | 78,730       | 67       | 78,797  |
| Lam, N.        | 87,984       | 4,220    | 92,204  |
| LaRoche, A.    | 99,625       | 5,233    | 104,858 |
| Larson, L.     | 90,322       | 1,343    | 91,665  |
| Lau, T.        | 97,313       | -        | 97,313  |
| Lawson, R.     | 216,529      | 19,817   | 236,346 |
| Lee, T.        | 92,490       | 11       | 92,501  |
| Lee, T.        | 105,186      | 15       | 105,201 |
| Lemieux, J.    | 109,649      | 9,016    | 118,665 |
| Lim, J.        | 90,735       | -        | 90,735  |
| Linfield, P.   | 77,674       | 7,472    | 85,146  |
| Ling, S.       | 104,377      | 2,820    | 107,197 |
| Liu, B.        | 77,817       | 10,185   | 88,002  |
| Long, M.       | 79,337       | 981      | 80,318  |
| Low, E.        | 106,078      | 6,819    | 112,897 |
| Ma, J.         | 79,695       | 1,546    | 81,241  |
| MacDougall, K. | 84,461       | 2,776    | 87,237  |
| Main, T.       | 98,350       | 9,579    | 107,929 |
| Mak, H.        | 75,616       | 119      | 75,735  |
| Mammen, L.     | 89,447       | -        | 89,447  |
| Martin, M.     | 76,221       | 451      | 76,672  |
| May, K.        | 82,800       | 1,317    | 84,117  |
| McAskile, E.   | 101,902      | 12,179   | 114,081 |
| McDonald, D.   | 111,538      | 147      | 111,685 |
| McDonnell, K.  | 114,401      | 1,498    | 115,899 |
| McEwan, E.     | 108,210      | 7,924    | 116,134 |
| McGauley, A.   | 87,319       | 733      | 88,052  |
| McGowan, P.    | 91,878       | 15,246   | 107,124 |
| McTiernan, J.  | 75,766       | 15,871   | 91,637  |
|                |              | -        |         |

| McWhinnie, M.         84,506         7,128         91,634           Michael, W.         112,412         5,175         117,587           Mohan, S.         76,106         3,294         79,400           Mok, K.         94,211         18         94,229           Molnar, Z.         103,059         2,969         106,028           Morse, C.         78,747         1,985         80,732           Naisby, V.         77,755         1,494         79,279           Nanji, A.         108,686         4,160         112,846           Negara, V.         85,425         930         86,355           Ngui, C.         82,109         -         82,109           Northcote, S.         106,391         3,994         110,385           Nuttall, J.         105,408         2,887         108,295           Olynyk, Z.         100,040         8         100,049           Pacheleh, F.         80,801         745         81,546           Peng, V.         84,040         977         85,017           Petersen, S.         97,181         1,983         99,164           Patheleh, F.         90,905         14,752         105,657           Pins, W.   | Name          | Renumeration | Expenses | Total   |
|--|---------------|--------------|----------|---------|
| Mohan, S.         76,106         3.294         79,400           Mok, K.         94,211         18         94,229           Molar, Z.         103,059         2,969         106,028           More, E.         97,506         951         98,457           Marse, C.         78,747         1,985         80,732           Naisby, V.         77,785         1,494         79,279           Narji, A.         108,666         4,160         112,846           Negara, V.         85,425         930         86,355           Ngui, C.         82,109         -         82,109           Northcote, S.         106,391         3,994         110,385           Nuttall, J.         105,408         2,887         108,295           Olynyk, Z.         100,040         8         100,048           Pablo, A.         78,397         81         78,478           Pacheleh, F.         80,801         745         85,017           Petersen, S.         97,181         1,983         99,164           Pato, A.         99,985         -         99,985           Pilip, B.         90,905         14,752         105,677           Pires, W.         87,931 <td>McWhinnie, M.</td> <td>84,506</td> <td>7,128</td> <td>91,634</td> | McWhinnie, M. | 84,506       | 7,128    | 91,634  |
| Mok, K.         94,211         18         94,229           Molnar, Z.         103,059         2,969         106,028           Morse, C.         97,506         951         98,457           Morse, C.         78,747         1,985         80,732           Naisby, V.         77,755         1,494         79,279           Nanji, A.         108,686         4,160         112,846           Negara, V.         85,425         930         66,355           Ngu, C.         82,109         -         82,109           Northcote, S.         106,391         3,994         110,385           Nuttall, J.         105,408         2,887         108,295           Olynyk, Z.         100,040         8         100,048           Pablo, A.         78,397         81         78,476           Pacheleh, F.         80,801         745         81,546           Peng, V.         97,181         1,983         99,165           Patoxa, E.         97,181         1,983         99,165           Pendox, E.         99,985         -         99,985           Primose, R.         84,974         -         84,974           Procopio, M.         156,218 <td>Michael, W.</td> <td>112,412</td> <td>5,175</td> <td>117,587</td> | Michael, W.   | 112,412      | 5,175    | 117,587 |
| Molnar, Z.         103,059         2,969         106,028           Moore, E.         97,506         951         98,457           Morse, C.         78,747         1,985         80,732           Naisby, V.         77,785         1,494         79,279           Nanji, A.         108,686         4,160         112,846           Negara, V.         85,425         930         68,355           Ngui, C.         82,109         -         82,109           Northcote, S.         106,391         3,994         110,385           Nuttall, J.         105,408         2,887         108,295           Olynyk, Z.         100,040         8         100,048           Pablo, A.         78,397         81         78,475           Pacheleh, F.         80,801         745         81,546           Peng, V.         84,040         977         85,017           Perlova, E.         97,181         1,983         99,164           Petersen, S.         99,985         -         99,985           Philip, B.         99,985         -         99,985           Primose, R.         84,974         -         84,974           Procopio, M.         156,21  | Mohan, S.     | 76,106       | 3,294    | 79,400  |
| Moore, E.         97,506         951         98,457           Morse, C.         78,747         1,985         80,732           Naisby, V.         77,785         1,494         79,279           Nanji, A.         108,686         4,160         112,846           Negara, V.         85,425         930         66,355           Northcote, S.         106,391         3,994         110,826           Northcote, S.         106,391         3,994         110,826           Olynyk, Z.         100,040         8         100,043           Pacheleh, F.         80,801         745         81,546           Pacheleh, F.         80,801         745         81,546           Peng, V.         84,040         977         85,017           Perlova, E.         97,181         1,983         99,985           Philip, B.         90,905         -         99,985           Portora, E.         97,931         -         81,791           Poppema, J.         115,703         -         115,703           Procopio, M.         166,218         5,795         162,013           Puri, R.         88,139         -         83,290           Pushkarma, J.   | Mok, K.       | 94,211       | 18       | 94,229  |
| Morse, C.78,7471,98580,732Naisby, V.77,7851,49479,279Nanji, A.108,6864,160112,846Negara, V.85,42593086,355Ngui, C.82,109-82,109Northcote, S.106,3913,994110,385Nuttall, J.105,4082,887108,295Olynyk, Z.100,0408100,048Pablo, A.78,3978178,478Pacheleh, F.80,80174585,017Perlova, E.99,985-99,985Petersen, S.99,985-99,985Philip, B.90,90514,752105,657Pires, W.87,931-87,931Poppema, J.115,703-115,703Procopio, M.156,2185,795162,013Puni, R.88,139-88,139Pushkama, J.88,139-88,139Pushkama, J.77,36917,97295,341Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,970Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Sharma, B.83,3481,58384,931  | Molnar, Z.    | 103,059      | 2,969    | 106,028 |
| Naisby, V.         77,85         1,494         79,279           Nanji, A.         108,686         4,160         112,846           Negara, V.         85,425         930         86,355           Ngui, C.         82,109         -         82,109           Northcote, S.         106,391         3,994         110,385           Olynyk, Z.         100,040         8         100,048           Pablo, A.         78,397         81         78,478           Pacheleh, F.         80,801         745         81,546           Peng, V.         84,040         977         85,017           Pertova, E.         97,181         1,983         99,164           Petersen, S.         99,985         -         99,985           Philip, B.         90,905         14,752         105,677           Pires, W.         87,931         -         87,931           Poppema, J.         115,703         -         115,703           Procopio, M.         156,218         5,795         162,013           Puni, R.         88,139         -         88,139           Pushkama, J.         87,931         -         83,290           Rafter, M.         77,369   | Moore, E.     | 97,506       | 951      | 98,457  |
| Nanji, A.         108,686         4,160         112,846           Negara, V.         85,425         930         86,355           Ngui, C.         82,109         -         82,109           Northcote, S.         106,391         3,994         110,385           Nuttall, J.         105,408         2,887         108,295           Olynyk, Z.         100,040         8         100,048           Pablo, A.         78,397         81         78,478           Pacheleh, F.         80,801         745         81,546           Peng, V.         84,040         977         85,017           Perlova, E.         97,181         1,983         99,965           Philip, B.         90,905         14,752         105,657           Pires, W.         87,931         -         87,931           Poppema, J.         115,703         -         115,703           Procopio, M.         75,359         162,013         90,905           Puni, R.         88,139         -         88,139           Puni, R.         88,139         -         83,290           Rafter, M.         77,369         17,972         95,341           Randhawa, P.         97,672  | Morse, C.     | 78,747       | 1,985    | 80,732  |
| Negara, V.         85,425         930         86,355           Ngui, C.         82,109         -         82,109           Northcote, S.         106,391         3,994         110,385           Nuttall, J.         105,408         2,887         108,295           Olynyk, Z.         100,040         8         100,048           Pablo, A.         78,397         81         78,478           Pacheleh, F.         80,801         745         81,616           Peng, V.         84,040         977         85,017           Perlova, E.         97,181         1,983         99,186           Petersen, S.         99,985         -         99,985           Philip, B.         90,905         14,752         105,657           Pires, W.         87,931         -         87,931           Poppema, J.         115,703         -         115,703           Procopio, M.         156,218         5,795         162,013           Puni, R.         88,139         -         88,139           Pushkarna, J.         83,290         -         83,290           Rafter, M.         77,369         17,972         95,341           Randbawa, P.         102,  | Naisby, V.    | 77,785       | 1,494    | 79,279  |
| Ngui, C.         82,109         -         82,109           Northcote, S.         106,391         3,994         110,385           Nuttall, J.         105,408         2,887         108,295           Olynyk, Z.         100,040         8         100,048           Pablo, A.         78,397         81         78,478           Pacheleh, F.         80,801         745         81,501           Peng, V.         84,040         977         85,017           Perlova, E.         97,181         1,983         99,164           Petersen, S.         99,985         -         99,985           Philip, B.         90,905         14,752         105,657           Pires, W.         87,931         -         87,931           Poppema, J.         115,703         -         115,703           Primrose, R.         84,974         -         88,139           Puni, R.         88,139         -         88,139           Pushkama, J.         83,290         -         83,290           Rafter, M.         77,369         17,972         95,341           Randhawa, P.         102,241         2,030         104,271           Ring, J.         98,717 <td>Nanji, A.</td> <td>108,686</td> <td>4,160</td> <td>112,846</td>   | Nanji, A.     | 108,686      | 4,160    | 112,846 |
| Northcote, S.106,3913,994110,385Nuttall, J.105,4082,887108,295Olynyk, Z.100,0408100,048Pablo, A.78,3978178,478Pacheleh, F.80,80174581,546Peng, V.84,04097785,017Perlova, E.97,1811,98399,164Petersen, S.99,985-99,985Philip, B.90,00514,752105,657Pires, W.87,931-87,931Popema, J.115,703-115,703Princose, R.84,974-84,974Procopio, M.156,2185,795162,013Puni, R.88,139-88,139Pushkama, J.83,290-83,290Rafter, M.77,36917,97295,341Ring, J.98,7172,163100,808Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931  | Negara, V.    | 85,425       | 930      | 86,355  |
| Nuttall, J.105,4082,887108,295Olynyk, Z.100,0408100,048Pablo, A.78,3978178,478Pacheleh, F.80,80174581,546Peng, V.84,04097785,017Perlova, E.97,1811,98399,164Petersen, S.99,985-99,985Philip, B.90,90514,752105,657Pires, W.87,931-87,931Poppema, J.115,703-115,703Procopio, M.156,2185,795162,013Puni, R.88,139-88,139Pushkama, J.83,290-83,290Rafter, M.77,36917,97295,341Ring, J.97,6726,498104,870Schedel, S.97,0487,880104,828Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931   | Ngui, C.      | 82,109       | -        | 82,109  |
| Olynyk, Z.100,0408100,048Pablo, A.78,3978178,478Pacheleh, F.80,80174581,546Peng, V.84,04097785,017Perlova, E.97,1811,98399,164Petersen, S.99,985-99,985Philip, B.90,00514,752105,657Pires, W.87,931-87,931Poppema, J.115,703-115,703Prinrose, R.84,974-84,974Procopio, M.156,2185,795162,013Puni, R.88,139-88,139Pushkama, J.83,290-83,290Rafter, M.77,36917,97295,341Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931  | Northcote, S. | 106,391      | 3,994    | 110,385 |
| Olynyk, Z.100,0408100,048Pablo, A.78,3978178,478Pacheleh, F.80,80174581,546Peng, V.84,04097785,017Perlova, E.97,1811,98399,164Petersen, S.99,985-99,985Philip, B.90,00514,752105,657Pires, W.87,931-87,931Poppema, J.115,703-115,703Prinrose, R.84,974-84,974Procopio, M.156,2185,795162,013Puni, R.88,139-88,139Pushkama, J.83,290-83,290Rafter, M.77,36917,97295,341Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931  | Nuttall, J.   | 105,408      | 2,887    | 108,295 |
| Pacheleh, F.80,80174581,546Peng, V.84,04097785,017Perlova, E.97,1811,98399,164Petersen, S.99,985-99,985Philip, B.90,90514,752105,657Pires, W.87,931-87,931Popema, J.115,703-115,703Primose, R.84,974-84,974Procopio, M.156,2185,795162,013Puni, R.88,139-88,139Pushkarna, J.83,290-83,290Rafter, M.77,36917,97295,341Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931  | Olynyk, Z.    | 100,040      | 8        |         |
| Peng, V.84,04097785,017Perlova, E.97,1811,98399,164Petersen, S.99,985-99,985Philip, B.90,90514,752105,657Pires, W.87,931-87,931Popema, J.115,703-115,703Primose, R.84,974-84,974Procopio, M.156,2185,795162,013Puni, R.88,139-88,139Pushkarna, J.83,290-83,290Rafter, M.77,36917,97295,341Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931  | Pablo, A.     | 78,397       | 81       | 78,478  |
| Perova, E.97,1811,98399,164Petersen, S.99,985-99,985Philip, B.90,90514,752105,657Pires, W.87,931-87,931Poppema, J.115,703-115,703Prinrose, R.84,974-84,974Procopio, M.156,2185,795162,013Puni, R.88,139-88,139Pushkarna, J.83,290-83,290Rafter, M.77,36917,97295,341Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931  | Pacheleh, F.  | 80,801       | 745      | 81,546  |
| Petersen, S.99,985-99,985Philip, B.90,90514,752105,657Pires, W.87,931-87,931Poppema, J.115,703-115,703Primrose, R.84,974-84,974Procopio, M.156,2185,795162,013Puni, R.88,139-88,139Pushkama, J.83,290-83,290Rafter, M.77,36917,97295,341Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931  | Peng, V.      | 84,040       | 977      | 85,017  |
| Philip, B.90,90514,752105,657Pires, W.87,931-87,931Poppema, J.115,703-115,703Primrose, R.84,974-84,974Procopio, M.156,2185,795162,013Puni, R.88,139-88,139Pushkarna, J.83,290-83,290Rafter, M.77,36917,97295,341Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931  | Perlova, E.   | 97,181       | 1,983    | 99,164  |
| Pires, W.87,931-87,931Poppema, J.115,703-115,703Primrose, R.84,974-84,974Procopio, M.156,2185,795162,013Puni, R.88,139-88,139Pushkarna, J.83,290-83,290Rafter, M.77,36917,97295,341Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931   | Petersen, S.  | 99,985       | -        | 99,985  |
| Poppema, J.115,703-115,703Primrose, R.84,974-84,974Procopio, M.156,2185,795162,013Puni, R.88,139-88,139Pushkarna, J.83,290-83,290Rafter, M.77,36917,97295,341Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931   | Philip, B.    | 90,905       | 14,752   | 105,657 |
| Poppema, J.115,703-115,703Primrose, R.84,974-84,974Procopio, M.156,2185,795162,013Puni, R.88,139-88,139Pushkarna, J.83,290-83,290Rafter, M.77,36917,97295,341Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931   | Pires, W.     | 87,931       | -        | 87,931  |
| Primrose, R.84,974-84,974Procopio, M.156,2185,795162,013Puni, R.88,139-88,139Pushkarna, J.83,290-83,290Rafter, M.77,36917,97295,341Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931   | Poppema, J.   | 115,703      | -        | 115,703 |
| Procopio, M.156,2185,795162,013Puni, R.88,139-88,139Pushkarna, J.83,290-83,290Rafter, M.77,36917,97295,341Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931  | Primrose, R.  |              | -        |         |
| Puni, R.88,139-88,139Pushkarna, J.83,290-83,290Rafter, M.77,36917,97295,341Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931   |               |              | 5,795    |         |
| Pushkarna, J.83,290-83,290Rafter, M.77,36917,97295,341Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931  |               |              | -        |         |
| Rafter, M.77,36917,97295,341Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931  | Pushkarna, J. |              | -        |         |
| Randhawa, P.102,2412,030104,271Ring, J.98,7172,163100,880Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931  | Rafter, M.    | 77,369       | 17,972   |         |
| Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931   | Randhawa, P.  | 102,241      | 2,030    | 104,271 |
| Sandhu, M.97,6726,498104,170Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931   | Ring, J.      | 98,717       | 2,163    | 100,880 |
| Schiedel, S.97,0487,880104,928Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931   | Sandhu, M.    | 97,672       |          |         |
| Sharma, B.75,39019,02094,410Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931   |               |              |          |         |
| Shaw, A.89,4473,65193,098Shrestha, S.83,3481,58384,931   |               |              |          | 94,410  |
| Shrestha, S.         83,348         1,583         84,931   |               |              |          |         |
|  |               |              |          |         |
|  |               |              |          |         |

| Name                   | Renumeration | Expenses  | Total       |
|------------------------|--------------|-----------|-------------|
| Starck, C.             | 99,729       | 1,805     | 101,534     |
| Stephens, D.           | 90,476       | -         | 90,476      |
| Stewart, R.            | 84,776       | 8,895     | 93,671      |
| Strasser, J.           | 79,014       | 1,289     | 80,303      |
| Swail, M.              | 106,982      | -         | 106,982     |
| Tian, H.               | 82,249       | 16        | 82,265      |
| Tomlinson, N.          | 87,979       | 1,353     | 89,332      |
| Tong, L.               | 80,173       | 152       | 80,325      |
| Tran, A.               | 90,191       | 1,584     | 91,775      |
| Tsui, V.               | 77,027       | 8,454     | 85,481      |
| Turner, C.             | 104,621      | 10,853    | 115,474     |
| Tymo, N.               | 94,902       | 13        | 94,915      |
| Wang, J.               | 83,565       | -         | 83,565      |
| Wang, J.               | 99,754       | 3,614     | 103,368     |
| Wong, A.               | 89,739       | 9,542     | 99,281      |
| Wong, A.               | 101,070      | -         | 101,070     |
| Wong, H.               | 92,105       | 4,898     | 97,003      |
| Wong, J.               | 80,200       | -         | 80,200      |
| Yee, B.                | 83,181       | 7         | 83,188      |
| Yuen, L.               | 76,775       | 343       | 77,118      |
| Zhao, X.               | 115,305      | 224       | 115,529     |
| Zheng, S.              | 95,823       | 627       | 96,450      |
| Zheng, W.              | 116,091      | 34        | 116,125     |
| Amounts Over \$75,000  | 15,140,800   | 532,276   | 15,673,076  |
| Amounts Under \$75,000 | 153,123,057  | 1,174,931 | 154,297,988 |
| Grand Total            | 168,263,857  | 1,707,207 | 169,971,064 |

#### 5. Remuneration and Expense Reconciliation

(unaudited)

|  | 2017/18     |
|--|-------------|
| Total remuneration - employees                 | 168,263,857 |
| Reconciling items:                             |             |
| Employer paid benefits                         | 38,232,489  |
| Outside temporary services & meal allowances   | 79,097      |
| WCB & Cost recoveries                          | (803,077)   |
| Labour reclassified to capital projects        | (1,932,196) |
| Year end adjustments                           | 243,251     |
| Year end payroll accruals                      | 1,257,591   |
| Pre-retirement payments acrrued in prior year  | (1,706,521) |
| Other  | 141,800     |
|  | 203,776,291 |
| Total per Statement of Revenue and Expenditure |             |
| Operating Expenses - Salaries and Wages        | 203,776,291 |
| Variance                                       | -           |
|  |             |

Prepared under the Financial Information Regulation, Schedule 1, subsection 6(2)

#### 6. Statement of Severance Agreements

During the fiscal year ending March 31, 2018, there were 6 severance agreements made between the LDB and non-unionized employees. The agreements represented 3 to 12.5 months of salary and benefits.

Prepared under the Financial Information Regulation, Schedule 1, subsection 6(8)

## 7. Schedule of Payments (unaudited)

| Supplier Name                                    | Amount    |
|--|-----------|
| Supplier Name 0739829 BC Ltd                     | 120,295   |
| 0745248 BC LTD.                                  | 119,532   |
| 0878302 BC LTD                                   | 1,316,135 |
| 0885242 BC Ltd                                   | 316,556   |
| 0907289 BC LTD                                   | 36,608    |
| 0916294 BC LTD                                   | 88,597    |
| 0917382 BC LIMITED                               | 29,642    |
| 0925621 BC LTD.                                  | 115,560   |
| 0940999 BC LTD.                                  | 93,514    |
| 09557563 BC LTD                                  | 117,519   |
| 0957765 BC LTD                                   | 952,145   |
| 0985941 BC LTD                                   | 75,183    |
| 0996901 BC LTD                                   | 1,148,004 |
| 1001365 BC LTD                                   | 1,306,833 |
| 1002909 BC LTD                                   | 51,326    |
| 1035126 BC INC                                   | 2,207,208 |
| 1037112 BC LTD                                   | 1,194,237 |
| 1041977 BC LTD                                   | 189,561   |
| 1081665 BC LTD                                   | 53,185    |
| 1107412 BC LTD                                   | 254,300   |
| 1ST ROW ESTATE WINERY LIMITED                    | 96,992    |
| 2601-2609 WESTVIEW DRIVE LEASEHOLDS LIMITED      | 417,272   |
| 297296 BC LTD                                    | 121,879   |
| 3 DOGS BREWING LTD                               | 49,507    |
| 33 ACRES BREWING COMPANY INC                     | 3,294,016 |
| 361 DEGREES INC                                  | 293,301   |
| 385728 BC LIMITED                                | 2,048,794 |
| 3873731 CANADA INC DBA ACTION INVENTORY SERVICES | 310,750   |
| 445539 BC LTD                                    | 1,064,177 |
| 448844 BC LIMITED                                | 32,852    |
| 490 REID VENTURES LIMITED                        | 175,913   |
| 517244 BC LIMITED                                | 193,707   |
| 526087 BC LIMITED                                | 49,613    |
| 586041 BC LTD                                    | 77,291    |
| 590275 BC LTD                                    | 41,577    |
| 7513836 CANADA INC                               | 244,322   |
| 8400 GRANVILLE PARTNERSHIP                       | 447,828   |
| A & K LA BOUTIQUE DU VIN                         | 81,532    |
| A FRAME BREWING COMPANY                          | 201,088   |
| AARON MORGAN IMPORTS LIMITED                     | 56,952    |
| AC WINE SYNDICATE INC                            | 2,552,343 |
| ACCEO SOLUTION INC.                              | 61,139    |
| ACCESS GAS SERVICES INC                          | 94,123    |
| ACCURATE GLASS LIMITED                           | 37,400    |
|  |           |

| upplier Name                           | Amoun      |
|--|------------|
| CCURATE LOCK & SAFE CO LIMITED         | 221,072    |
| CEA CLEANING                           | 37,820     |
| CME JANITOR SERVICE LIMITED            | 45,203     |
| DVANCE LUMBER REMANUFACTURING LTD      | 187,93     |
| FIC EXIM (CANADA) CORPORATION          | 1,376,813  |
| HT COOLING SYSTEMS USA, INC            | 38,960     |
| LAN & THERESA WALKER                   | 79,99      |
| LBERTA DISTILLERS LIMITED              | 10,088,266 |
| LLEN BRANDS INC                        | 3,257,464  |
| LLOY BRANDS INC                        | 1,736,19   |
| LTUS WINES INC                         | 353,14     |
| M/PM MOBILE SOLUTIONS INC              | 372,81     |
| M/PM SYSTEMS LTD                       | 409,084    |
| MATI CORPORATION                       | 38,66      |
| MERICAN INVESTMENTS LIMITED            | 121,41     |
| MOVINO DISTRIBUTORS LTD                | 96,62      |
| MPLOMEDIA INC                          | 54,97      |
| NDINA BREWING COMPANY                  | 325,56     |
| NDREW PELLER LIMITED                   | 67,617,46  |
| NISOFT GROUP INC                       | 431,64     |
| NIXTER CANADA INC                      | 30,07      |
| NNEX CONSULTING GROUP INC              | 1,536,17   |
| NTERRA WESTBANK TOWNE CENTRE LIMITED   | 307,74     |
| NTHEM 2ND AVENUE FERNIE HOLDINGS LP    | 87,73      |
| NTHEM CHEMAINUS HOLDINGS LP            | 79,56      |
| NTHEM COACH HOUSE SQUARE LTD           | 126,70     |
| NTHEM KRC SALISH PLAZA LTD             | 267,50     |
| POSTOLOS GOURTZIOVALITIS               | 51,14      |
| PPELLATION WINE MARKETING INC          | 3,546,72   |
| PPIA DEVELOPMENTS (2001) LIMITED       | 564,98     |
| QUATERRA MANAGEMENT LIMITED            | 294,27     |
| QUILINI BRANDS                         | 1,754,02   |
| QUILINI PROPERTIES LIMITED PARTNERSHIP | 2,485,52   |
| RCH EAGLE PROPERTIES LIMITED           | 113,94     |
| RCTIC GLACIER INC - BC - WINNIPEG      | 68,15      |
| RI FINANCIAL SERVICES T46163           | 105,23     |
| RISE VENTURES LTD                      | 162,35     |
| RPAC STORAGE SYSTEMS CORP              | 47,13      |
| RROWHEAD BREWING COMPANY               | 604,68     |
| RROWSMITH BREWING COMPANY LTD          | 606,69     |
| RTER MOBILIZE INC                      | 106,47     |
| RTERRA WINES CANADA                    | 120,885,77 |
| RTISAN SAKEMAKER AT GRANVILLE ISLAND   | 132,86     |
| RTISAN WINES LIMITED                   | 94,35      |
| RVINE SARL                             | 169,63     |

| Supplier Name  | Amount             |
|--|--------------------|
| ATLAS SIGN & AWNING COMPANY  | 587,511            |
| AUSTEVILLE PROPERTIES LIMITED  | 474,649            |
| AUTHENTIC WINE & SPIRITS MERCHANTS                                       | 15,551,474         |
| AUTOMIC CANADA LOGICIELS INC   | 207,480            |
| AV SOLUTIONS BC LTD  | 52,206             |
| AWARE BEVERAGES INC  | 632,044            |
| AXIS PLANNING INC  | 195,353            |
|  | 33,599             |
| B&L SECURITY PATROL (1981) LIMITED                                       | 104,714            |
|  | 21,431,300         |
| BACCHUS GROUP, THE   | 1,276,936          |
| BACKROADS BREWING CO LTD   | 264,264            |
| BACKYARD VINEYARDS CORP  | 116,838            |
|  | 41,221             |
| BAD TATTOO BREWING CO LIMITED  | 1,274,142          |
| 3AILLIE-GROHMAN ESTATE WINERY LTD<br>3ANDSTRA TRANSPORTATION SYSTEMS LTD | 144,721<br>546,426 |
| BARBIERI DEVELOPMENTS LTD  | 536,693            |
| BARCBEES HOLDINGS CORPORATION  | 129,383            |
| BARTIER FAMILY VINEYARDS LTD   | 94,793             |
| BACHLER FAMILE FARDS LTD<br>BC FLUORESCENT SALES & SERVICE LIMITED       | 104,888            |
| BC GOVERNMENT EMPLOYEES' UNION   | 2,717,982          |
| BC HYDRO   | 2,987,717          |
| BC PENSION CORPORATION   | 26,242,818         |
| BC TREE FRUITS CIDER COMPANY   | 1,387,765          |
| BCIMC REALTY CORPORATION   | 774,052            |
| BEACH FIRE BREWING COMPANY   | 300,310            |
| BEAM GLOBAL CANADA INC   | 11,895,047         |
| BEARD'S BREWING COMPANY LTD  | 51,911             |
| BEAU'S BREWING COMPANY   | 171,554            |
| BECKVILLE WOODCRAFTS LIMITED   | 528,152            |
| BEE CLEAN BUILDING MAINTENANCE INC                                       | 62,767             |
| BEERE BREWING COMPANY LTD  | 126,940            |
| BELFOR (CANADA) INC  | 28,683             |
| BENCH 1775 WINERY  | 516,105            |
| BENTALL KENNEDY (CANADA) LP  | 1,543,596          |
| BEVERAGE HANDLING SYSTEMS LIMITED  | 48,160             |
| BEVERAGE INTERNATIONAL DISTRIBUTORS                                      | 181,988            |
| BGIS   | 27,890             |
| BIG ROCK BREWERY LIMITED   | 1,060,777          |
| BIG ROCK BREWERY LTD PARTNERSHIP   | 3,171,670          |
| BLACK FLY BEVERAGE COMPANY INC   | 578,507            |
| BLACK KETTLE BREWING INC   | 120,694            |
| BLACK PRESS GROUP LIMITED  | 37,824             |
| BLACKBURN YOUNG OFFICE SOLUTIONS INC                                     | 80,379             |

| Supplier Name                           | Amount      |
|---|-------------|
| BLASTED CHURCH VINEYARDS INC            | 993,373     |
| BLUE NOTE WINE & SPIRITS INC            | 1,936,291   |
| BLUE SPIKE BEVERAGES                    | 213,991     |
| BNA BREWING CO                          | 551,047     |
| BOALE WOOD & COMPANY                    | 48,869      |
| BOMBER BREWING CORPORATION              | 2,207,214   |
| BOND REPRODUCTIONS INC                  | 236,011     |
| BONVIDA WINES (BC) CORPORATION          | 530,792     |
| BORDER HOLDINGS LTD                     | 32,710      |
| BORDERS DUTY FREE AGENCY LIMITED        | 474,376     |
| BORDERTOWN VINEYARD & ESTATE WINERY LTD | 208,519     |
| BOSA FOX INVESTMENT PARTNERSHIP LTD     | 45,164      |
| BOULTBEE REALTY LIMITED                 | 1,021,547   |
| BOUNDARY BREWING COMPANY LTD            | 98,761      |
| BOUSHELONG WINE & SPIRIT INTL INC       | 4,928,309   |
| BOUTIQUE WINES LTD                      | 297,346     |
| BRAVO BEER CORPORATION                  | 632,893     |
| BREAKTHRU BEVERAGE CANADA INC           | 408,833     |
| BREWERS' DISTRIBUTOR LIMITED            | 421,341,044 |
| BRICK BREWING CO                        | 58,668      |
| BRIDGE BREWING CORP                     | 2,963,208   |
| BRITANNIA BREWING CORP                  | 283,229     |
| BROOKS BAY HOLDINGS LTD                 | 31,521      |
| BROWN-FORMAN BEVERAGES WORLDWIDE        | 7,286,066   |
| BRUCE ASHLEY GROUP                      | 6,026,189   |
| BUCCI INVESTMENT CORPORATION            | 384,452     |
| BULLDOG BAG LIMITED                     | 291,835     |
| BURROWING OWL ESTATE WINERY LIMITED     | 463,345     |
| BURROWS & LUONGO                        | 721,618     |
| BW TECHNOLOGIES LTD                     | 26,557      |
| C & L SUPERIOR CLEANING SERVICES        | 37,062      |
| C. KEAY INVESTMENTS LTD                 | 149,478     |
| C4 BUILDING MAINTENANCE LTD             | 117,797     |
| CA CANADA COMPANY                       | 124,052     |
| CALLAHAN CONSTRUCTION COMPANY LTD       | 393,233     |
| CALLISTER BREWING COMPANY INC           | 115,030     |
| CAMACC SYSTEMS INC.                     | 109,674     |
| CAMBIE STREET PROPERTIES INC            | 883,806     |
| CANADA DRY MOTT'S INC                   | 2,509,428   |
| CANADA DRY MOTT'S INC (AMERICA)         | 1,936,139   |
| CANADA FUTURE INVESTMENT CO             | 244,459     |
| CANADA POST CORPORATION                 | 404,914     |
| CANADIAN CLUB CANADA INC                | 2,450,439   |
| CANADIAN DOORMASTER ELECTRIC LIMITED    | 62,839      |
| CANADIAN ICEBERG VODKA CORPORATION      | 185,657     |

| Supplier Name  | Amount     |
|--|------------|
| CANADIAN INNOVATIVE SERVICES LTD                       | 300,696    |
| CAN-DESIGN ENTERPRISES LTD                             | 116,379    |
| CANEXIM COMPANY  | 46,034     |
| CANNERY BREWING COMPANY, THE                           | 1,576,779  |
| CARLSBERG CANADA INC                                   | 12,199,838 |
| CAROLA'S MAGIC CLEAN LTD                               | 48,111     |
| CATEGORY 12 BREWING INC                                | 1,470,238  |
| CATHAY XINGYANG ENTERPRISE CORP                        | 55,059     |
| CDW CANADA INC.  | 32,442     |
| CENTRAL CITY BREWERS & DISTILLERS LTD                  | 696,532    |
| CENTRAL CITY BREWING CO                                | 10,466,831 |
| CENTRE GROUP COMMERCIAL REALTY LTD                     | 122,251    |
| CENTURY GROUP  | 325,121    |
| CENTURY MARKETING CORP                                 | 188,905    |
| CGI INFORMATION SYSTEMS AND MANAGEMENT CONSULTANTS INC | 213,759    |
| CHAMPLAIN SQUARE LP                                    | 285,994    |
| CHARTON HOBBS INC                                      | 28,468,468 |
| CHATEAU DES CHARMES WINES LIMITED                      | 682,123    |
| CHECKMATE ARTISANAL WINERY LTD                         | 195,816    |
| CHESTNUT PROPERTIES LIMITED                            | 346,240    |
| CHILKOOT BREWING COMPANY LIMITED                       | 230,376    |
| CHOICE IMPORT AGENCIES                                 | 83,257     |
| CHRISTOPHER STEWART WINE & SPIRITS INC                 | 6,108,653  |
| CITY OF KAMLOOPS                                       | 212,444    |
| CITY OF NEW WESTMINSTER                                | 45,463     |
| CITY OF VANCOUVER                                      | 863,202    |
| CLARENCE DILLON WINES SAS                              | 249,120    |
| CLARKE TRANSPORT                                       | 281,500    |
| CLES DISTRIBUTION SAS                                  | 45,360     |
| COAST DISTILLERY LTD                                   | 106,254    |
| COAST LIGHTING (VI) LIMITED                            | 67,849     |
| COBEES ENTERPRISE LIMITED                              | 1,072,972  |
| COLLECTIVE ARTS BREWING LIMITED                        | 371,777    |
| COLLEGE HEIGHTS PLAZA                                  | 161,951    |
| COLLIERS INTERNATIONAL                                 | 668,063    |
| COLLIERS   | 218,366    |
| COLUMBIA PLACE COLUMBIA SQUARE HOLDINGS INC            | 532,310    |
| COLUMBIA SQUARE PLAZA LTD                              | 100,735    |
| COMMERCIAL LOGISTICS INC                               | 5,038,042  |
| COMOX PACIFIC EXPRESS LTD                              | 46,623     |
| CONSUMING VENTURES INC                                 | 557,713    |
| CONTAINER WORLD FORWARDING SERVICES INC                | 104,469    |
| COOL KING REFRIGERATION LTD                            | 48,912     |
| COOL SPIRITS INC                                       | 26,414     |
| CORAL ENVIRONMENTS LIMITED                             | 68,222     |
|  |            |

| Supplier Name  | Amount             |
|--|--------------------|
| CORBY SPIRIT AND WINE LIMITED                        | 40,727,405         |
| CORPORATE CLASSICS CATERERS                          | 45,193             |
| CORPORATE OASIS INC                                  | 132,069            |
| CORPORATE RENAISSANCE GROUP                          | 32,099             |
| CORPORATION OF DELTA                                 | 144,277            |
| CP PACKAGING CORP                                    | 166,324            |
| CRAFT BEER IMPORTERS CANADA INC                      | 166,406            |
| CRANNOG ALES LIMITED                                 | 430,219            |
| CREATIVE TRADE SRO                                   | 310,141            |
| CRESTON VALLEY MALL LIMITED                          | 76,796             |
| CROMBIE LIMITED PARTNERSHIP                          | 351,645            |
| CROSSROADS BREWING & DISTILLERY LTD                  | 420,828            |
| CROWN PACKAGING                                      | 272,617            |
| CRU EXPORT MANAGEMENT GROUP LTD.                     | 219,150            |
| CRU TERROIR WINE & SPIRITS LTD                       | 540,325            |
|  | 194,595            |
| CUMBERLAND BREWING COMPANY LTD                       | 702,586            |
| CUSTOM PAPER LIMITED                                 | 225,223            |
|  | 172,851            |
|  | 727,482            |
| DAGERAAD BREWING INC<br>DASILVA DEVELOPMENTS LIMITED | 1,177,324          |
| DATATECH BUILDING LP                                 | 181,577<br>229,017 |
| DAVAMCO CHARTERS INC                                 | 78,390             |
| DAVID HERMAN & SON LIMITED                           | 4,014,783          |
| DBR DISTRIBUTION                                     | 141,660            |
| DEAD FROG BREWERY                                    | 997,178            |
| DEAN'S OILFIELD SERVICES LTD                         | 192,724            |
| DEEP COVE BREWERS & DISTILLERS INC                   | 944,234            |
| DEETKEN ENTERPRISES INC                              | 41,761             |
| DELEGAT LIMITED                                      | 6,485,551          |
| DELF GROUP   | 8,576,084          |
| DELOITTE LLP   | 299,070            |
| DEMERARA DISTILLERS LIMITED                          | 227,583            |
| DENFOR INVESTMENTS INC                               | 320,979            |
| DETONATE BREWING COMPANY                             | 66,246             |
| DHC INVESTMENTS LTD                                  | 143,941            |
| DIAGEO CANADA INC                                    | 62,487,824         |
| DIRECT SOURCE INTERNATIONAL INC                      | 116,884            |
| DIRTY LAUNDRY VINEYARD                               | 420,759            |
| DISTILLERS PRIDE LIMITED                             | 60,701             |
| DOAN'S CRAFT BREWING COMPANY INC                     | 176,335            |
| DOGWOOD BREWING LIMITED                              | 279,695            |
| DOGWOOD SIGN & LIGHT MAINTENANCE                     | 33,884             |
| DOLLARTON SHOPPING CENTRE                            | 280,637            |

| Supplier Name                               | Amount     |
|---|------------|
| DOMAINE MEO-CAMUZET                         | 25,913     |
| DORSET REALTY GROUP                         | 769,794    |
| DR JFT DRESSELHUIS                          | 26,380     |
| DREAM WINES CORPORATION                     | 2,128,988  |
| DRIFTWOOD BREWING                           | 10,197,918 |
| DTM SYSTEMS CORPORATION                     | 1,450,924  |
| E&J GALLO WINERY                            | 16,617,376 |
| E&J GALLO WINERY CANADA LTD                 | 1,740,435  |
| EASI - ENTRANCE AUTOMATION SYSTEMS INC      | 40,943     |
| EAST VANCOUVER BREWING COMPANY LTD          | 67,066     |
| EBY & SONS CONSTRUCTION LTD                 | 96,971     |
| EDGAR DESIGNS                               | 160,481    |
| EDOKO FOOD IMPORTERS LIMITED                | 118,757    |
| ELEVATION 57                                | 136,755    |
| EMPSON CANADA                               | 1,685,146  |
| ENCORE VINEYARDS LTD                        | 1,149,708  |
| ENCORP PACIFIC CANADA                       | 47,960,022 |
| ENERPRO SYSTEMS CORP                        | 97,867     |
| ENOTECA BACCO                               | 1,324,059  |
| ENTCO SOFTWARE CANADA CO                    | 95,212     |
| ESCALADE WINES & SPIRITS INC                | 5,496,308  |
| ESIT ADVANCED SOLUTIONS INC                 | 209,448    |
| ETABLISSEMENTS JEAN PIERRE MOUEIX           | 144,758    |
| EVERGREEN BUILDING MAINTENANCE INC          | 80,707     |
| EVOLUTION FINE WINES LIMITED                | 651,078    |
| EXECUTIVE HOTEL & CONFERENCE CENTRE BURNABY | 92,094     |
| EXECUTIVE MAT SERVICE & JANITORIAL SUPPLY   | 46,177     |
| F & M INSTALLATIONS LTD                     | 375,882    |
| F&G DELIVERY LIMITED                        | 2,071,073  |
| FACTORY BREWING LTD                         | 455,875    |
| FACULTY BREWING CO INC                      | 337,854    |
| FAIRON FREIGHT                              | 41,605     |
| FERNIE BREWING CO                           | 4,797,560  |
| FIELD HOUSE BREWING CO INC                  | 895,278    |
| FIFTH GENERATION INC                        | 572,424    |
| FIREHALL BREWERY                            | 195,157    |
| FIREWEED BREWING CORP                       | 4,215,003  |
| FIRST CAPITAL CORPORATION                   | 1,332,352  |
| FIRST ISLAND ARMOURED TRANSPORT (1998) LTD  | 38,535     |
| FIRSTSERVICE RESIDENTIAL BC LTD             | 566,111    |
| FOAMERS' FOLLY BREWING CORP                 | 700,872    |
| FORBIDDEN BREW CORPORATION                  | 34,659     |
| FORRESTER RESEARCH LIMITED                  | 127,750    |
| FORT BERENS ESTATE WINERY LTD               | 122,188    |
|   |            |

| Supplier Name                               | Amount             |
|---|--------------------|
| FORTY CREEK DISILLERY                       | 11,393,389         |
| FORWARD HOLDING LTD                         | 262,072            |
| FOUNTANA BEVERAGE CORP                      | 419,300            |
| FOUR MILE BREWING CO.                       | 585,088            |
| FOUR WINDS BREWING COMPANY LTD              | 5,605,766          |
| FOXTROT VINEYARDS LTD                       | 72,656             |
| FRASER LAKE SHOPPING CTR INC                | 46,376             |
| FRASER VALLEY REFRIGERATION                 | 163,001            |
| FREDDY'S BREW PUB                           | 61,299             |
| FRESHTAP LOGISTICS INC                      | 701,617            |
| FRESHTAP POUR SYSTEM INC                    | 2,193,725          |
| FUGGLES & WARLOCK CRAFTWORKS LTD            | 2,372,461          |
| FUJITSU CANADA INC.                         | 262,328            |
| FY ONE HOLDINGS LTD                         | 60,100             |
| G & W DISTILLING INC                        | 1,402,225          |
| G PALOUBIS & SON INC                        | 74,963             |
| GAJA SS                                     | 105,909            |
| GALIANO ISLAND                              | 52,764             |
| GALILEO WINE & SPIRITS LTD                  | 574,023            |
| GARDAWORLD CASH SERVICES CANADA CORPORATION | 530,875            |
| GARTNER CANADA, CO.                         | 220,311            |
| GASTOWN BREWING COMPANY                     | 10,823,409         |
| GDI SERVICES (CANADA) LP                    | 127,753            |
| GEE RICK HOLDINGS LIMITED                   | 232,400            |
| GEHRINGER BROS ESTATE WINERY                | 1,705,078          |
| GENERAL PROPERTIES LIMITED                  | 58,305             |
| GENUMARK PROMOTIONAL MERCHANDISE INC        | 70,950             |
|   | 35,154             |
|   | 30,977             |
| GERRY HUMPHRIES CONSULTING INC.             | 259,298            |
| GET SMART SOLUTIONS INC                     | 110,581            |
| GIBSONS TAPWORKS INC<br>GIFFARD             | 246,144<br>72,474  |
| GIFFARD<br>GIVEX CANADA CORP                | ,                  |
| GLADSTONE BREWING COMPANY INC               | 243,875<br>720,464 |
| GLASSHOUSE SYSTEMS INC                      | 393,737            |
| GLENMORE PRINTING LTD                       | 1,167,927          |
| GLENORA DISTILLERS                          | 104,333            |
| GLOBAL KNOWLEDGE NETWORK CANADA             | 66,150             |
| GLOBEFILL INC                               | 281,680            |
| GOLD HILL WINERY                            | 56,167             |
| GOLD MEDAL MARKETING INC                    | 237,517            |
| GOLDEN ACRES VENTURES LTD                   | 40,230             |
| GOLDEN MASONIC CENTRE SOCIETY               | 81,482             |
| GORDON OSTERLOH                             | 96,508             |
|   | ,                  |

| Supplier Name                             | Amount     |
|---|------------|
| GRANVILLE ISLAND BREWING COMPANY          | 16,754,505 |
| GRAPEBRANDS WEST INC                      | 107,717    |
| GRAPHIC OFFICE INTERIORS LTD              | 66,709     |
| GRAY MONK CELLARS LTD                     | 3,380,932  |
| GREAT WEST LIFE ASSURANCE CO              | 808,563    |
| GREAT WESTERN BREWING CO LIMITED          | 940,123    |
| GREEN LEAF BREWING CORPORATION            | 201,408    |
| GRIZZLI WINERY LTD                        | 928,167    |
| GROSVENOR CANADA LIMITED                  | 361,984    |
| GROUPE DUCLOT                             | 386,531    |
| GUELPH TWINES LIMITED                     | 87,098     |
| GUILDFORD TOWN CENTRE LIMITED PARTNERSHIP | 451,455    |
| GULF ISLANDS BREWERY LIMITED              | 911,998    |
| GULF PACIFIC                              | 618,754    |
| GWL REALTY ADVISORS INC                   | 4,330,956  |
| HARBOUR CENTRE COMPLEX LIMITED            | 429,342    |
| HARDAL MANAGEMENT INC                     | 51,229     |
| HARDING FORKLIFT SERVICES LIMITED         | 1,303,730  |
| HARPER'S TRAIL ESTATE WINERY LTD          | 64,489     |
| HEADWATER PROJECTS INC                    | 548,634    |
| HEARTHSTONE BREWERY                       | 572,271    |
| HEARTHSTONE PROPERTIES LIMITED            | 436,972    |
| HELIOS SERVICES GROUP LTD.                | 109,176    |
| HEMLOCK PRINTERS LIMITED                  | 31,241     |
| HENRY OF PELHAM FAMILY ESTATES            | 468,798    |
| HERITAGE QUAY DEVELOPMENTS LIMITED        | 28,990     |
| HERITAGE REALTY PROPERTIES LIMITED        | 141,957    |
| HESTER CREEK ESTATE WINERY                | 1,487,524  |
| HEWLETT PACKARD ENTERPRISE CANADA CO      | 522,884    |
| HI-BRIDGE CONSULTING CORP                 | 457,219    |
| HIGHWAY 97 BREWING COMPANY INC            | 110,744    |
| HIGHWOOD DISTILLERS LIMITED               | 2,548,062  |
| HILLCREST PLUMBING & HEATING (1967) LTD   | 40,060     |
| HILLSIDE ESTATE WINERY                    | 50,440     |
| HILTON VANCOUVER METROTOWN                | 104,414    |
| HIRAM WALKER & SONS LIMITED               | 1,052,246  |
|   | 73,627     |
| HOG'S BREATH COFFEE CO LTD                | 57,626     |
| HORIZON WINES INC                         | 388,318    |
| HOWE SOUND BREWING                        | 3,483,024  |
| HOYNE BREWING COMPANY LTD                 | 9,250,304  |
| HUGH & MCKINNON REALTY LTD                | 139,510    |
|   | 7,503,201  |
| ICON FINE WINE AND SPIRITS LTD            | 1,337,404  |
| IGNITE TECHNICAL RESOURCES LTD            | 485,767    |

| Supplier Name   | Amount             |
|---|--------------------|
| MPAC CANADA   | 101,958            |
| MPACT RECRUITMENT INC                                   | 114,365            |
| N DEVELOPMENT CONSTRUCTION                              | 102,414            |
| NDEPENDENT DISTILLERS                                   | 1,448,214          |
| NFORM BROKERAGE INC                                     | 81,610             |
| NLAND CONTROL & SERVICES INC                            | 54,533             |
| NLAND KENWORTH  | 101,689            |
| NN AT LAUREL POINT                                      | 25,150             |
| NNISKILLIN WINES INC                                    | 805,069            |
| NSIGHT CANADA INC                                       | 126,308            |
| NSIGHTS WEST MARKETING RESEARCH INC                     | 138,422            |
| NTEPLAST BAGS & FILMS CORPORATION                       | 1,069,573          |
| NTERGALACTIC AGENCY INC                                 | 448,417            |
| NTERNATIONAL CELLARS INC                                | 9,411,460          |
| RON MOUNTAIN CANADA OPS ULC                             | 52,362             |
| RON ROAD BREWING CORPORATION                            | 297,758            |
| RONWOOD DEVELOPMENTS LIMITED                            | 447,824            |
| SABELLA WINERY LTD                                      | 45,186             |
| SLAND KEY COMPUTER LTD                                  | 392,495            |
| SLAND SPIRITS DISTILLERY CORPORATION                    | 40,418             |
|   | 31,241             |
|   | 34,808             |
|   | 207,585            |
| IDA SOFTWARE CANADA LIMITED                             | 2,460,909          |
| DA SOFTWARE, INC  | 702,345            |
|   | 69,935             |
| IENSEN, O   | 55,766             |
|   | 187,920            |
| IH SHEERE & ASSOCIATES<br>IIM PATTISON DEVELOPMENTS LTD | 109,707<br>979,723 |
| INE RETAIL EQUIPMENT LIMITED                            | 979,723<br>92,281  |
| IOANNE US   | 779,583            |
| IOE BORRELLI INC  | 33,635             |
| IOHN F KELLY & ASSOCIATES                               | 903,531            |
| IOHNSON CONTROLS #V4020                                 | 63,528             |
| IOIE VENTURES INC                                       | 670,291            |
| AMLOOPS DOOR SERVICE & CONTRACTING LTD                  | 37,240             |
| KARMICHAEL GROUP, THE                                   | 48,891             |
| KELLAND PROPERTIES INC                                  | 198,929            |
| KEN MAYER STUDIOS                                       | 141,615            |
| KENWAY INTERNATIONAL TRADING LIMITED                    | 2,577,145          |
| KERRISDALE STATION LTD                                  | 293,052            |
| KETTLE RIVER BREWING COMPANY LTD                        | 121,188            |
| KEVIN GRINYER   | 78,458             |
| KEVINGTON BUILDING CORP                                 | 517,526            |

| Supplier Name  | Amount     |
|--|------------|
| KING DAY TRADING LIMITED                               | 87,077     |
| KING'S CROSS SHOPPING CENTRE                           | 332,561    |
| KINGSGATE MALL LP                                      | 382,259    |
| KIRKWOOD DIAMOND CANADA PARTNERSHIP                    | 3,280,776  |
| KOBAIR HOLDINGS LIMITED                                | 57,536     |
| KOM LYNN ASSOCIATES LTD                                | 2,644,949  |
| KOST KLIP MANUFACTURING LTD                            | 33,709     |
| KPMG   | 76,650     |
| KROMBACHER BRAUEREI                                    | 248,885    |
| KWANTLEN POLYTECHNIC UNIVERSITY                        | 36,966     |
| L&J DIAMOND MAINTENANCE                                | 128,847    |
| LA BRASSERIE MCAUSLAN INC                              | 704,541    |
| LABATT BREWING COMPANY LIMITED                         | 49,966,981 |
| LAKE BREEZE VINEYARDS                                  | 28,056     |
| LAKE VIEW CREDIT UNION                                 | 79,298     |
| LANDMARK BUILDING MAINTENANCE CORPORATION              | 162,907    |
| LANDMARK SELECTIONS LIMITED                            | 9,654,984  |
| LAWREN MONETA CULINARY MEDIA                           | 34,534     |
| LE VIEUX PIN WINERY                                    | 57,988     |
| LEAVITT MACHINERY                                      | 146,666    |
| LEE HECHT HARRISON KNIGHTSBRIDGE CORP                  | 32,025     |
| LEUNG SUI KWAN KAM, COLIN KAM, HARDY KAM               | 1,437,860  |
| LGA CONSULTING INC                                     | 79,826     |
| LIBERTY SPECIALTY IMPORTS INC                          | 2,694,930  |
| LIFFORD WINE & SPIRITS INC                             | 2,646,263  |
| LIGHTHOUSE BREWING COMPANY INC                         | 4,413,685  |
| LOCKE PROPERTY MANAGEMENT                              | 64,384     |
| LOGHOUSE PUB & LIQUOR STORE LTD                        | 28,304     |
| LONE TREE CELLARS                                      | 539,209    |
| LONG TABLE DISTILLERY LIMITED                          | 164,200    |
| LONGWOOD BREW PUB LIMITED                              | 95,560     |
| LONGWOOD BREWERY LTD                                   | 1,039,842  |
| LOON PROPERTIES INC                                    | 567,201    |
| LORENZ AGAVE SPIRITS                                   | 114,587    |
| LOUGHEED PROJECTS                                      | 103,869    |
| LOVE SHACK LIBATIONS                                   | 79,574     |
| LOWRY SALES BC LIMITED                                 | 28,696     |
| LULU ISLAND WINERY LTD                                 | 1,142,234  |
| LUPPOLO BREWING COMPANY                                | 179,639    |
| LUXCO  | 39,422     |
| LYNN VALLEY SHOPPING CTR                               | 509,002    |
| MAAST PROPERTIES & INVESTMENTS LIMITED                 | 37,854     |
| MACDOUGALL ROSS RETAIL SERVICES                        | 37,606     |
| MACKENZIE VENTURES LIMITED                             | 58,713     |
| MACMHAOL ONFHAIDH (MACALONEY) BREWERS & DISTILLERS LTD | 833,006    |

| Supplier Name                               | Amount     |
|---|------------|
| MAGIL CONSTRUCTION PACIFIC INC              | 4,713,014  |
| MAGNOTTA CORPORATION                        | 250,408    |
| MAGNUM CONSULTANTS LIMITED                  | 73,365     |
| MAHLER BESSE SA                             | 62,779     |
| MAISON DES FUTAILLES                        | 610,225    |
| MALINDA DISTRIBUTORS INC                    | 185,829    |
| MANAMI SEI                                  | 344,231    |
| MANITOULIN TRANSPORT INC                    | 47,942     |
| MAPLE LEAF PROPERTY MANAGEMENT              | 382,062    |
| MAPLE MEADOWS BREWING COMPANY LTD           | 49,563     |
| MARCUS VON ALBRECHT / VON ALBRECHT & ASSOC. | 47,268     |
| MARINE PROMENADE PROPERTIES INC             | 174,525    |
| MARINER BREWING COMPANY INC                 | 184,366    |
| MARK ANTHONY GROUP INC                      | 88,750,972 |
| MARQUIS WINE CELLARS                        | 328,129    |
| MARRAM FINE WINES LIMITED                   | 530,968    |
| MARTEN BREWING COMPANY LTD                  | 97,351     |
| MAS VINO WINE BROKER INC                    | 58,182     |
| MASON LIFT LIMITED                          | 143,109    |
| MASSIMO BUONO                               | 199,696    |
| MATCHBOX CONSULTING GROUP INC               | 471,477    |
| MAYNE ISLAND BREWING COMPANY                | 80,376     |
| MCCLELLAND PREMIUM IMPORTS                  | 2,303,889  |
| MCR   | 132,183    |
| ICWILLIAM'S WINES PTY LTD                   | 117,652    |
| MEADOW VISTA HONEY WINES                    | 51,325     |
| MESA HOLDINGS                               | 35,682     |
| METAGNOSIS CONSULTING INC                   | 377,559    |
| MGMA VENTURES LTD                           | 61,164     |
| MICROSERVE BUS COMP SERV LTD                | 862,902    |
| MICROSOFT CANADA INC                        | 1,043,939  |
| MID ISLAND CONSUMER SERVICE CO-OPERATIVE    | 43,771     |
| AILLBAY SYNERGY MALL LIMITED PARTNERSHIP    | 164,537    |
| MINHAS CREEK CRAFT                          | 890,002    |
| /INISTER OF FINANCE                         | 15,098,451 |
| MISSION SPRINGS DEVELOPEMENTS LIMITED       | 194,670    |
| MITCHELL PRESS LIMITED                      | 800,716    |
| MJS BEVERAGE CONCEPTS INT'L                 | 2,132,776  |
| MOLSON CANADA 2005                          | 49,670,747 |
| MONDIA ALLIANCE CANADA INC                  | 3,470,083  |
| MOODY ALES LTD                              | 1,715,744  |
| MOON UNDER WATER BREWERY LTD, THE           | 711,281    |
| MOOSEHEAD BREWERIES LTD                     | 7,885,972  |
| MORGUARD REAL ESTATE INVESTMENT TRUST       | 799,993    |
| MOUNTAIN PACIFIC PROPERTIES LIMITED         | 100,088    |

| Supplier Name                              | Amount     |
|--|------------|
| MSR  | 110,222    |
| MT BEGBIE BREWING COMPANY LIMITED          | 2,695,392  |
| N8 IDENTITY INC                            | 209,985    |
| NAC IMPORTERS INC                          | 100,938    |
| NATHAN FONG & ASSOCIATES                   | 30,058     |
| NAVIGO CONSULTING & COACHING INC           | 35,180     |
| NELSON & DISTRICT CREDIT UNION             | 54,897     |
| NELSON BREWING COMPANY, THE                | 3,136,493  |
| NELSON ROOFING & SHEET METAL LTD           | 47,962     |
| NEW DEVELOPMENT CONSULTING LTD             | 27,202     |
| NEW VALUE SOLUTIONS GROUP INC              | 153,534    |
| NEW WORLD WINES                            | 439,602    |
| NEWFOUNDLAND LABRADOR LIQUOR CORPORATION   | 649,613    |
| NEWPORT PROPERTY MANAGEMENT                | 242,204    |
| NICOLAS KENNY, STEPHANIE BOLTON            | 36,344     |
| NK'MIP CELLARS INC                         | 3,449,768  |
| NO 168 SAIL VIEW VENTURES LTD              | 198,312    |
| NOBLE BREWING COMPANY, THE                 | 29,038     |
| NOORT INVESTMENTS                          | 82,627     |
| NORMAND JOSEPH ANDERSEN                    | 35,011     |
| NORTH AMERICAN STEEL INC                   | 3,075,811  |
| NORTH LANGLEY SHOPPING CENTRE LIMITED      | 226,817    |
| NORTH SHORE LANDSCAPING AND PAVING LIMITED | 33,558     |
| NORTH SHORE NEWS                           | 35,764     |
| NORTHAM BREWERY LP                         | 32,473,665 |
| NORTHILLS SHOPPING CENTRE                  | 235,578    |
| NOSEWORTHY IMPORTS LIMITED                 | 163,140    |
| OKANAGAN CRUSH PAD WINERY LTD              | 182,855    |
| OKANAGAN LIFT TRUCK SERVICES               | 39,972     |
| OKANAGAN SPIRITS INC                       | 50,883     |
| OLD ABBEY ALES LTD                         | 156,804    |
| OLD YALE BREWING CO                        | 1,947,643  |
| OLE SMOKY MOONSHINE                        | 215,604    |
| OLIVIER BRANDS                             | 48,044     |
| OMICRON INTERIORS LTD                      | 45,158     |
| ONE WEST HOLDINGS LTD                      | 209,111    |
|  | 904,886    |
| ONNI PROPERTY MANAGEMENT SERVICES LTD.     | 896,356    |
| ONPOINT PERSONNEL INC                      | 243,634    |
|  | 352,923    |
| ORACLE CANADA ULC                          | 1,934,544  |
| ORCHARD CITY DISTILLING COMPANY            | 637,467    |
| OSOYOOS LAROSE                             | 1,519,182  |
|  | 188,688    |
| OVERWAITEA FOOD GROUP LP                   | 105,697    |
|  |            |

| PACIFIC BREEZE WINERY LTD<br>PACIFIC NEWSPAPER GROUP INC<br>PACIFIC NORTHERN GAS LIMITED<br>PACIFIC WESTERN BREWING<br>PACIFIC WINE & SPIRITS INC.<br>PAINTED ROCK ESTATE WINERY LTD | 255,270<br>211,613<br>46,288 |
|--|------------------------------|
| PACIFIC NORTHERN GAS LIMITED<br>PACIFIC WESTERN BREWING<br>PACIFIC WINE & SPIRITS INC.   | 46,288                       |
| PACIFIC WESTERN BREWING<br>PACIFIC WINE & SPIRITS INC.   |                              |
| PACIFIC WINE & SPIRITS INC.  |                              |
|  | 33,347,906                   |
| PAINTED ROCK ESTATE WINERY LTD   | 5,638,955                    |
|  | 104,038                      |
| PANGOSOFT INC  | 161,004                      |
| PARALLEL 49 BREWING COMPANY LTD  | 11,102,790                   |
| PARAMOUNT PALLET, LP   | 707,851                      |
| PARK ROYAL SHOPPING CENTRE HOLDINGS LTD  | 2,042,967                    |
| PARMAR JANITORIAL SERVICES   | 29,825                       |
| PARTNERS REAL ESTATE INVESTMENT TRUST  | 431,875                      |
| PARTNERSHIP: GAGNE, GORDAN PATRICK & QUAITE, CALVIN WILLIAM  | 31,958                       |
| PARTNERSHIPS BRITISH COLUMBIA INC  | 589,922                      |
| PATAGONIA IMPORTS LTD  | 1,133,742                    |
| PATRON SPIRITS LIMITED, THE  | 162,060                      |
| PEACOCK & MARTIN   | 189,535                      |
| PEAK-RYZEX ULC   | 32,135                       |
| PEREGRINE PLASTICS & SCREEN PRINTING   | 27,864                       |
| PERSEPHONE BREWING COMPANY INC   | 2,312,999                    |
| PETER MIELZYNSKI AGENCIES LIMITED  | 17,655,078                   |
| PETER PRAEGEL  | 35,094                       |
| PETERSON COMMERCIAL PROPERTY MANAGEMENT INC  | 1,244,059                    |
| PHILIPPE DANDURAND WINES LTD   | 17,377,647                   |
| PHILLIPS BREWING CO  | 28,995,643                   |
| PHILLIPS PRODUCTS CO LLC   | 1,144,831                    |
| PILLITTERI ESTATES WINERY  | 167,702                      |
| PINNACLE INTERNATIONAL REALTY GROUP II INC   | 549,057                      |
| POINT GREY HOLDINGS LTD  | 32,012                       |
|  | 831,683                      |
|  | 31,500                       |
| POWELL STREET CRAFT BREWERY INC PR BRIDGE SYSTEM LTD   | 1,248,975                    |
|  | 166,483                      |
| PREMIER BRANDS LIMITED   | 3,492,770                    |
| PREMIER COASTS TRADING LIMITED   | 84,728                       |
| PRESTIGE WINE GROUP<br>PRESTIGE WINE GROUP CANADA  | 120,613                      |
| PRICEWATERHOUSECOOPERS LLP   | 125,655<br>133,648           |
| PROCOM CONSULTANTS GROUP LTD   | 773,499                      |
| PROCYON SECURITY GROUP   | 56,487                       |
| PROGRESS LUV2PAK INTERNATIONAL LTD   | 35,753                       |
| PROLIFT EQUIPMENT LIMITED  | 90,225                       |
| PROQUIP ON-SITE DIESEL REFUELING LTD   | 155,300                      |
| PROSE BUILDING MAINTENANCE LTD   | 53,093                       |
| PROSPERO INTERNATIONAL REALTY INC.   | 1,230,527                    |

| Supplier Name                                  | Amount               |
|--|----------------------|
| PROXIMO SPIRITS INC                            | 4,598,083            |
| PUBLIC SERVICE LONG TERM DISABILITY FUND       | 3,886,638            |
| QBD COOLING SYSTEMS INC                        | 94,626               |
| QINGHUA INTL TRADE DEVELOPMENT CORP            | 602,409              |
| QUAILS' GATE ESTATE WINERY LIMITED             | 2,794,027            |
| QUARTECH SYSTEMS LIMITED                       | 149,584              |
| QUBE GLOBAL SOFTWARE AMERICAS                  | 45,189               |
| R & B BREWING COMPANY LIMITED                  | 1,399,098            |
| R STEELE CONSULTING INC                        | 258,164              |
| RACINE WINE IMPORTS                            | 181,262              |
| RADEV TRADE                                    | 37,904               |
| RADIUM MOTORS LIMITED                          | 61,228               |
| RADONS BROS FARMS LIMITED                      | 120,370              |
| RAIN CITY BRANDS INC                           | 1,006,041            |
| RARE DRAMS DISTRIBUTORS INC                    | 134,621              |
| RAVENS BREWING COMPANY INC                     | 315,127              |
| RAVENSKILL ORCHARDS                            | 57,755               |
| RDO BREWING VENTURES LTD                       | 673,403              |
| RECEIVER GENERAL FOR CANADA                    | 307,933,520          |
| RED BIRD BREWING INC                           | 64,050               |
| RED DOG WINE & SPIRITS LTD                     | 504,460              |
| RED ROOSTER WINERY                             | 6,714,800            |
| RED TRUCK BEER COMPANY LTD                     | 9,659,482            |
| RENAISSANCE WINE MERCHANTS LIMITED             | 1,674,859            |
| RESERVAS TEQUILA DISTRIBUTING INC              | 151,476              |
| RESOLVER INC                                   | 143,626              |
| REVELRY IMPORT COMPANY INC                     | 267,945              |
| REVELSTOKE LAND & DEVELOPMENT CO LTD           | 137,501              |
| RG DUNN ELECTRICAL SERVICES (KAMLOOPS) LTD     | 31,569               |
| RICHARD MASSEY WINE AND SPIRITS                | 34,023               |
| RICHMOND PROPERTY GROUP LTD                    | 536,275              |
| RICOH CANADA INC                               | 59,810               |
| RIDGE BREWING COMPANY LTD                      | 140,521              |
| RIOT BREWING COMPANY INC                       | 704,975              |
| RIVERBEND METAL (1997) CORP                    | 87,015               |
| RMI  | 396,287              |
| ROAD 13 VINEYARDS                              | 993,800              |
| ROCKSOLID LANDSCULPTING                        | 55,737               |
| ROOFTOP CELLARS LIMITED                        | 254,452              |
| ROSSLAND BEER COMPANY                          | 192,103              |
| ROYAL DRAGON VODKA CANADA LTD                  | 157,379              |
|  | 203,860              |
| RS COMMERCIAL PROPERTIES LTD<br>RTD CANADA INC | 225,846              |
| RUMTELS SOLUTIONS INC                          | 34,960,281<br>25,042 |
|  | 20,042               |

| Supplier Name                              | Amount     |
|--|------------|
| RURAL STORES LIMITED                       | 165,767    |
| RUSSELL BREWING COMPANY LTD                | 3,062,631  |
| RUSSIAN STANDARD VODKA CANADA LTD          | 2,332,271  |
| RUTH SINGER INVESTMENT LIMITED             | 266,877    |
| S J BAYKEY LTD                             | 27,310     |
| S.i. SYSTEMS C9565C                        | 637,688    |
| SAFFIRE WINES LIMITED                      | 145,119    |
| SALSBURY DRIVE HOLDINGS LTD                | 1,237,476  |
| SANI-COR                                   | 305,960    |
| SAVOY BREWING                              | 64,343     |
| SAZERAC DISTILLERS OF CANADA INC           | 529,149    |
| SAZERAC OF CANADA INC                      | 5,113,746  |
| SCHENLEY DISTILLERIES INC                  | 255,915    |
| SDM REALTY ADVISORS LTD                    | 139,422    |
| SEACOVE GROUP INC, THE                     | 530,293    |
| SEBUCOM INTERNATIONAL CORP                 | 39,363     |
| SECURIGUARD SERVICES LIMITED               | 1,861,182  |
| SEDIMENTARY WINES INC                      | 533,740    |
| SELECT WINE MERCHANTS LIMITED              | 9,917,428  |
| SERGUEI ORLOV\ OST TRADING                 | 128,203    |
| SERVICE MASTER FOR VANCOUVER CENTRAL       | 32,958     |
| SHANNON ALLARDYCE                          | 29,944     |
| SHAW BUSINESS A DIVISON OF SHAW TELECOM GP | 236,474    |
| SHEARDOWN'S FOODLINER LIMITED              | 36,797     |
| SHEARWATER MARINE LTD                      | 49,571     |
| SHELTER POINT DISTILLERY CORPORATION       | 138,313    |
| SHERWOOD MOUNTAIN BREWHOUSE LTD            | 813,172    |
| SHI CANADA ULC                             | 76,980     |
| SHOPPERS CORNER LIMITED                    | 344,694    |
| SHUSWAP LAKE BREWING COMPANY               | 41,623     |
| SIERRA SYSTEMS GROUP INC                   | 4,790,161  |
| SILVER VALLEY BREWING COMPANY LIMITED      | 42,392     |
| SIMAY INVESTMENTS LIMITED                  | 95,639     |
| SINOCAN SUPPLY INC                         | 132,767    |
| SITE SPECIFIC MANAGEMENT LIMITED           | 88,073     |
| SLEEMAN BREWERIES LTD                      | 97,259,119 |
| SMITHERS MALL INVESTMENTS INC              | 142,793    |
| SOBEYS WEST INC                            | 1,131,226  |
| SOFTCHOICE LP                              | 96,370     |
| SOLIX TECHNOLOGIES, INC                    | 361,092    |
| SOOKE BREWING COMPANY                      | 124,640    |
| SOURCE DISPLAY INC                         | 475,160    |
| SOURCE OFFICE FURNISHINGS                  | 114,333    |
| SOUTHERN GLAZERS WINE & SPIRITS            | 7,659,984  |
| SOVEREIGN WINE AND SPIRITS                 | 265,677    |

| Supplier Name   | Amount            |
|---|-------------------|
| SPEEDEE TRANSPORT                                     | 46,062            |
| SPICERS CANADA ULC                                    | 83,783            |
| SPIERHEAD WINERY                                      | 37,685            |
| SPINNAKERS BREW PUB                                   | 1,184,282         |
| ST JOHN AMBULANCE                                     | 34,136            |
| STAG'S HOLLOW WINERY & VINEYARD                       | 238,164           |
| STANTEC CONSULTING LTD                                | 37,068            |
| STAPLES ADVANTAGE                                     | 997,819           |
| STATEWOOD PROPERTIES LIMITED                          | 129,721           |
| STEAM WHISTLE BREWING                                 | 1,646,676         |
| STEEL & OAK BREWING COMPANY LTD                       | 2,075,645         |
| STEEL TOAD BREWING COMPANY LTD                        | 80,527            |
| STELLAR RECRUITMENT INC                               | 438,102           |
| STERLING MANAGEMENT SERVICES LTD                      | 224,138           |
| STILE ENTERPRISES LIMITED                             | 8,309,015         |
| STILL & CASK BRANDS INC                               | 80,027            |
| STILL CREEK PRESS                                     | 176,024           |
| STONEBOAT VINEYARDS LTD                               | 47,615            |
| STORM BREWING LIMITED                                 | 398,208           |
| STRANGE FELLOWS BREWING                               | 3,323,631         |
| STRATHCONA BREWERY INC                                | 1,970,048         |
| STROMA SERVICE CONSULTING INC.                        | 144,292           |
| STUFFED ANIMAL HOUSE, THE                             | 289,802           |
| SUMMERHILL ESTATE WINERY                              | 565,051           |
| SUMMIT BROOKE CONSTRUCTION CORP                       | 1,758,338         |
| SUMMIT FINE WINES COMPANY                             | 3,119,909         |
| SUNNYCREST MANAGEMENT LTD.                            | 189,107           |
| SUNNYLAND INVESTMENTS LTD                             | 528,792           |
|   | 729,583           |
| SUPER SAVE DISPOSAL INC                               | 64,511            |
|   | 49,200            |
|   | 27,098            |
|   | 302,016           |
|   | 341,503           |
|   | 116,965           |
| TAYLOR HILL AGENCIES LIMITED<br>TE SALES INCORPORATED | 347,127<br>39,941 |
| TEAM SALES LIMITED                                    | 91,149            |
| TECSYS INC  | 1,553,341         |
| TEEMA SOLUTIONS GROUP INC                             | 758,260           |
| TEEPEE HANDICRAFTS LIMITED                            | 184,295           |
| TEKSYSTEMS CANADA INC                                 | 459,526           |
| TELUS COMMUNICATIONS INC                              | 1,010,071         |
| TELUS MOBILITY  | 161,960           |
| TERAGO NETWORKS INC                                   | 82,595            |
|   | 02,000            |

| Supplier Name                              | Amount    |
|--|-----------|
| TESSLER & STEIN                            | 37,652    |
| THAT'S LIFE GOURMET LIMITED                | 1,135,808 |
| THE COMMUNITY AGAINST PREVENTABLE INJURIES | 228,768   |
| THE DRINKS LIST MERCHANTS LIMITED          | 464,564   |
| THE VIEW WINERY INC                        | 137,456   |
| THE WINE GROUP                             | 3,280,847 |
| THOMAS C NOONAN                            | 34,609    |
| THREE RANGES BREWING COMPANY LTD           | 413,680   |
| TIN WHISTLE BREWING CO, THE                | 438,431   |
| TINHORN CREEK VINEYARDS LIMITED            | 1,937,125 |
| TOP NOTCH COMMERCIAL REPAIRS               | 231,634   |
| TOP OF MY GLASS HOLDINGS                   | 96,108    |
| TORCHLIGHT BREWING INC                     | 318,577   |
| TOTAL GRAPHICS INC                         | 345,510   |
| TOTEM DISTILLERIES INC                     | 40,584    |
| TOWNSHIP 7 VINEYARDS AND WINERY LTD.       | 52,719    |
| TOWNSITE BREWING INC.                      | 1,279,954 |
| TRADING POST BREWING CORPORATION           | 1,053,853 |
| TRAIL BAY PROPERTIES LIMITED               | 151,807   |
| TRAIL BEER REFINERY INC                    | 558,402   |
| TRANS CANADA LABELS                        | 72,631    |
| TRANSPACIFIC REALTY ADVISORS               | 243,321   |
| TREEN SAFETY (WORKSAFE) INC                | 51,890    |
| TRIALTO WINE GROUP LIMITED                 | 4,967,989 |
| TRICOR TRANSPORTATION INC                  | 696,686   |
| TRILLIUM BEVERAGE INC                      | 2,028,420 |
| TRIPWIRE INC                               | 34,532    |
| TROY LIFE & FIRE SAFETY LTD                | 49,377    |
| TRUE BLUE WIRE PRODUCTS                    | 51,411    |
| TS GLOBAL INC                              | 69,426    |
| TUFF CITY BREWING LTD                      | 3,268,129 |
| TWIN CITY BREWING COMPANY                  | 250,728   |
| TWIN SAILS BREWING INC                     | 897,842   |
| TXOTX BASQUE IMPORTS INC                   | 37,283    |
| ULINE CANADA CORPORATION                   | 32,701    |
| UNGAVA SPIRITS CO LTD                      | 286,069   |
| UNILOGIK SYSTEMS INC                       | 263,077   |
| UNILYTICS CORPORATION                      | 114,295   |
| UNITED DISTRIBUTORS OF CANADA              | 572,522   |
| UNIVINS AND SPIRITS (CANADA) INC           | 725,378   |
| UNTAPPED TRADING INCORPORATED              | 1,185,913 |
| UPAKNEE INC                                | 38,824    |
| URBAN DESIGN GROUP ARCHITECTS LIMITED      | 110,767   |
| VALEMOUNT HOLDINGS LIMITED                 | 28,913    |
| VALENTINA'S HOLDING CO LIMITED             | 56,492    |

| Supplier Name                           | Amount     |
|---|------------|
| VAN KAM FREIGHTWAYS LIMITED             | 12,441,229 |
| VANCOUVER ISLAND BREWING COMPANY        | 4,072,420  |
| VANCOUVER NEOLITE LTD.                  | 194,823    |
| VARGAS HOLDINGS CO LIMITED              | 44,420     |
| VELOSUS SOLUTIONS                       | 1,385,623  |
| VENUS 2011 IMPORTERS                    | 25,467     |
| VERITIV CANADA, INC                     | 152,973    |
| VEYRET LATOUR                           | 464,755    |
| VICTOR PROJECTS LIMITED                 | 463,622    |
| VICTORIA DISTILLERS INC                 | 500,569    |
| VIKAS ENTERPRISES LTD                   | 493,556    |
| VINA SANTA RITA LTDA                    | 277,569    |
| VINEA WINES LIMITED                     | 52,490     |
| VINO ALLEGRO WINE IMPORTS INC           | 539,613    |
| VINTAGE CORKS                           | 2,149,023  |
| VINTAGE TRADE LIMITED                   | 209,808    |
| VINTAGE WEST WINE MARKETING INC         | 3,453,695  |
| VISUAL VERIFICATION SYSTEMS INC         | 110,320    |
| VONALBRECHT & ASSOCIATES BROKERAGES INC | 36,649     |
| WAGLISLA FREIGHT LIMITED PARTNERSHIP    | 130,952    |
| WAJAX EQUIPMENT                         | 504,590    |
| WALDORF WINE GROUP INC                  | 909,119    |
| WARRINGTON PCI MANAGEMENT               | 972,556    |
| WASTE CONNECTIONS OF CANADA INC         | 47,795     |
| WASTE MANAGEMENT OF CANADA CORPORATION  | 59,729     |
| WAYCO FLOORING LTD                      | 29,806     |
| WERNER SMITH MECHANICAL INC             | 368,011    |
| NESBROOK PROPERTIES                     | 332,758    |
| NESGROUP PROPERTIES LP                  | 218,956    |
| NESTBIER ENTERPRISES LTD                | 99,194     |
| NESTERN SALES LIMITED                   | 59,112     |
| WESTLO FINANCIAL CORP                   | 573,152    |
| WHEELHOUSE BREWING COMPANY              | 330,236    |
| WHISTLER TENANT CORP                    | 234,899    |
| WHITE ROCK BEACH BEER CO INC            | 58,348     |
| WHITE SAILS BREWING LTD                 | 511,071    |
| WHITEHALL AGENCIES INC                  | 892,449    |
| WHITEHAVEN WINE COMPANY LTD             | 1,045,691  |
| WHITETOOTH BREWING COMPANY LTD          | 542,033    |
| WILD GOOSE VINEYARDS & WINERY           | 857,084    |
| WILLIAM GRANT & SONS                    | 2,688,340  |
| WINE CELLAR DEPOT INC                   | 28,689     |
| WINEANDCO                               | 240,975    |
| WINTER BEVERAGES LTD                    | 793,315    |
| WIS INTERNATIONAL                       | 230,195    |

| Supplier Name  | Amount        |
|--|---------------|
| WODKA VINES AGENCY LIMITED                                   | 32,167        |
| WOLF BREWING COMPANY   | 342,917       |
| WOOREE TRADING LTD   | 672,651       |
| WORKSAFE BC  | 3,415,637     |
| WORLD WINE SYNERGY INC                                       | 178,401       |
| WPCG   | 3,604,358     |
| WPS DISASTER MANAGEMENT SOLUTIONS LTD.                       | 32,962        |
| XEROX CANADA LTD   | 822,907       |
| YALETOWN BREWING CO  | 40,747        |
| YELLOW DOG BREWING COMPANY INC                               | 4,705,701     |
| YK3 SAKE PRODUCER INC  | 54,258        |
| YV TRADE GROUP LTD   | 35,993        |
| ZION TRUCKING LIMITED  | 716,319       |
| ZOFTEC LLC   | 448,486       |
| Suppliers who received aggregate payments exceeding \$25,000 | 2,365,807,447 |
| Suppliers who received aggregate payments less than \$25,000 | 5,002,941     |
| Total aggregate amount paid to suppliers                     | 2,370,810,388 |

| Supplier Name                          | Amoun         |
|--|---------------|
| AIR CAN                                | \$<br>216,730 |
| AMERICAN EXPRESS GBT                   | 32,016        |
| ELEMENT BY WESTIN                      | 28,68         |
| PACIFIC COASTAL                        | 43,764        |
| WESTJET                                | <br>51,51     |
| Payments to suppliers > \$25,000       | 372,710       |
| Payments to suppliers \$25,000 or less | <br>611,138   |
| Total                                  | 983,845       |

#### 8. Payment to Suppliers Reconciliation

(unaudited)

|  | March 31, 2018 |
|--|----------------|
| Total of aggregate payments exceeding \$25,000 paid to suppliers     | 2,365,807,447  |
| Consolidated total of payments of \$25,000 or less paid to suppliers | 5,002,941      |
| Total payments to suppliers  | 2,370,810,388  |
| Reconciling items:   |                |
| Employee related payments  | 167,026,274    |
| Non-cash operating expenses  | 278,529,617    |
| Supplier payments not included in operating expenses                 | (5,846,932)    |
| Third party remittances  | (393,744,851)  |
| Change in balance sheet accounts                                     | (27,960,862)   |
| Other  | 1,874,937      |
|  | 2,390,688,571  |
| Total per Statement of Revenue and Expenditure                       |                |
| Cost of Goods Sold   | 2,030,640,971  |
| Operating Expenses   | 360,047,600    |
|  | 2,390,688,571  |
| Variance   | -              |

Prepared under the Financial Information Regulation, Schedule 1, subsection 7(1)

#### 8. Statement of Payments for Grants and Contributions

BC Liquor Distribution Branch paid \$38,706 to various municipalities for fees in lieu of business licenses.

Prepared under the Financial Information Regulation, Schedule 1, subsection 7(2)

#### 9. Statement of Financial Information Approval

The undersigned, as authorized by the Financial Information Regulation, Schedule 1, subsection 9(2), approves all the statements and schedules included in this Statement of Financial Information, produced under the *Financial Information Act*.

Roger M. Bissoondatt, CPA, CA, CMA,

Chief Financial Officer September 21, 2018